Saïd Business School at the University of Oxford blends the best of new and old. We are a vibrant and innovative business school, deeply embedded in an 800-year-old, world-class university. We create programmes and ideas that have global impact. We educate people for successful business careers, and as a community seek to tackle world-scale problems. We deliver cutting-edge programmes and ground-breaking research that transform individuals, organisations, business practice, and society. We seek to be a world-class business school community, embedded in a world-class university, tackling world-scale problems.

Engaging with the Oxford Said Career Development Centre

Oxford Said students have diverse and global career aspirations. There are many ways in which companies collaborate with the Oxford Said Career Development Centre, in order to engage with a global talent pool and to further build their brand on campus. Below is an outline of different opportunities:

Advertising roles to current students and alumni

The Career Development Centre can facilitate recruitment for employers, by advertising MBA programmes, internships and full-time roles to current students and alumni on our online careers portal: Careers@Said (available for full-time MBAs, Executive MBAS, MFEs and MPMs) as well as targeting specific students with opportunities.

Holding corporate events at the school

Employers are encouraged to conduct a company presentation and networking event on campus during the year to raise awareness of opportunities within the company and meet current students.

The Career Development Centre can also facilitate smaller, targeted events such as lunches, seminars, panel discussions, and interviews on campus for employers to meet potential hires.

Employers are invited to attend school-wide conferences, as delegates or panel members, where you can meet students from the business school and wider University, and participate in knowledge exchange of the company’s current initiatives.

Oxford Business Networks

Employers can engage with our Oxford Business Networks (OBNs) for different industries and geographies, when these are formed in October every year. These student-led groups organise events for students throughout the year, based around business in different industries and geographies. The OBNs also arrange visits to company offices to learn more about current work within the company and experience the company culture.

Student Projects

Employers are encouraged to join other companies in offering a Strategic Consulting Project (SCP) to a group of 3-4 MBA students, or alternatively an internship (both summer credited options for MBA students) in order for companies to gain fresh insights on a current business problem and offer valuable work experience to students.

Case competitions

Some companies offer a case competition to students within the school to gain students’ expertise on current business initiatives and engage in a more academic setting.

Further information

For further details, please contact the Careers Centre on 01865 288441 or email careers@sbs.ox.ac.uk
MFE Profile Class of 2017/18

**Facts and figures**
- **76** class size
- **22** average age
- **6 months** work experience
- **42%** female participants
- **19** nationalities
- **91%** from outside the UK
- **741** average GMAT

**Educational background %**
- Economics: 37%
- Business: 22%
- Accounting: 14%
- Finance: 11%
- Mathematics: 5%
- Engineering: 5%
- Other: 4%
- IT: 1%

**Nationality**
- Western Europe: 42%
- East Asia: 36%
- South East Asia: 5%
- South Asia: 7%
- Latin America & the Caribbean: 1%
- North America: 8%
- Oceania: 1%
<table>
<thead>
<tr>
<th>Name</th>
<th>Country</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jillian Ashenbrener</td>
<td>USA</td>
<td><a href="mailto:Jillian.Ashenbrener.mfe2017@said.oxford.edu">Jillian.Ashenbrener.mfe2017@said.oxford.edu</a></td>
</tr>
<tr>
<td>Paolo Baorda</td>
<td>Germany</td>
<td><a href="mailto:Paolo.Baorda.mfe2017@said.oxford.edu">Paolo.Baorda.mfe2017@said.oxford.edu</a></td>
</tr>
<tr>
<td>Zoe Carver</td>
<td>UK, USA</td>
<td><a href="mailto:Zoe.Carver.mfe2017@said.oxford.edu">Zoe.Carver.mfe2017@said.oxford.edu</a></td>
</tr>
<tr>
<td>Kaisheng Chan</td>
<td>Singapore</td>
<td><a href="mailto:Kaisheng.Chan.mfe2017@said.oxford.edu">Kaisheng.Chan.mfe2017@said.oxford.edu</a></td>
</tr>
<tr>
<td>Ruoxi Chang</td>
<td>China</td>
<td><a href="mailto:Ruoxi.Chang.mfe2017@said.oxford.edu">Ruoxi.Chang.mfe2017@said.oxford.edu</a></td>
</tr>
<tr>
<td>Jiaai Chen</td>
<td>China</td>
<td><a href="mailto:Jiaai.Chen.mfe2017@said.oxford.edu">Jiaai.Chen.mfe2017@said.oxford.edu</a></td>
</tr>
</tbody>
</table>

**Jillian Ashenbrener, USA**
- Columbia College, Columbia University, USA, BA in Linguistics, Business
- Languages: Mandarin, Spanish, French
- Trader, Morgan Stanley, USA
- Traded AAA CLO bonds and maintained market-leading volumes in this portion of the CLO capital stack
- Lanced with international sales teams to win business from foreign accounts
- Collaborated with research teams to interpret trade data for publications

**Paolo Baorda, Germany**
- University of Cologne, Germany, BSc (Hons) in Business Administration
- Intern – Strategy Consulting, McKinsey & Company, Germany and Spain
- Conducted global distribution channel analysis of a leading financial institution
- Optimised geographical distribution structure and introduced digitisation strategy
- Created three successful pitches and one IM
- Collected and assembled data and recommendations for emerging markets

**Zoe Carver, UK, USA**
- Imperial College London, UK, BiEng Biomedical Engineering
- Mergers and acquisitions; private equity; venture capital; hedge fund; asset management; strategy consulting

**Kaisheng Chan, Singapore**
- University of Cambridge, UK, BA (Hons) in Economics and Management
- Equity Analyst, GIC, Singapore
- Analyzed macro-outlook of China’s internet finance sector
- Conducted financial models to value two NYSE-listed Chinese fintech firms
- Developed a framework for identifying future champions in the sector
- Intern, Cambridge Enterprise Seed Funds (CESF), UK
- Identified common causes of start-up success and failure by assessing CESF portfolio firms
- Developed factor model to predict future prospects of existing portfolio firms
- Credit Risk Analyst, GIC, Singapore
- Evaluated risk impact of IFRS 9 impairment accounting standards on GIC’s counterparts
- Researched credit risk stress-testing frameworks

**Ruoxi Chang, China**
- Purdue University, USA, BS Accounting, Finance and Management
- M&A Department Summer Analyst, CCB Trust, China
- Conducted financial analyses such as WACC analysis and company valuations using various methodologies
- Analyzed 70 digital initiatives in finance department
- Created three successful pitches and one IM

**Jiaai Chen, China**
- University of Hong Kong, Hong Kong, BBA Accounting and Finance
- Risk Advisory Intern, EY, Hong Kong
- Performed due diligence of over 50 corporate customers for a bank; assessed and reported potential anti-money-laundering risk to team
- Conducted global distribution channel analysis of a leading financial institution
- Optimised geographical distribution structure and introduced digitisation strategy
- Published own project as a 50-page note
- Spoke on morning call to sales force

**Zoe Carver, UK, USA**
- Imperial College London, UK, BiEng Biomedical Engineering
- Equity Research Summer Analyst, Credit Suisse, UK
- Mergers and acquisitions; private equity; venture capital; hedge fund; asset management; strategy consulting

**Kaisheng Chan, Singapore**
- University of Cambridge, UK, BA (Hons) in Economics and Management
- Equity Analyst, GIC, Singapore
- Analyzed macro-outlook of China’s internet finance sector
- Conducted financial models to value two NYSE-listed Chinese fintech firms
- Developed a framework for identifying future champions in the sector
- Intern, Cambridge Enterprise Seed Funds (CESF), UK
- Identified common causes of start-up success and failure by assessing CESF portfolio firms
- Developed factor model to predict future prospects of existing portfolio firms
- Credit Risk Analyst, GIC, Singapore
- Evaluated risk impact of IFRS 9 impairment accounting standards on GIC’s counterparts
- Researched credit risk stress-testing frameworks

**Ruoxi Chang, China**
- Purdue University, USA, BS Accounting, Finance and Management
- M&A Department Summer Analyst, CCB Trust, China
- Conducted financial analyses such as WACC analysis and company valuations using various methodologies
- Analyzed 70 digital initiatives in finance department
- Created three successful pitches and one IM

**Jiaai Chen, China**
- University of Hong Kong, Hong Kong, BBA Accounting and Finance
- Risk Advisory Intern, EY, Hong Kong
- Performed due diligence of over 50 corporate customers for a bank; assessed and reported potential anti-money-laundering risk to team
- Conducted global distribution channel analysis of a leading financial institution
- Optimised geographical distribution structure and introduced digitisation strategy
- Published own project as a 50-page note
- Spoke on morning call to sales force
Jiesheng Chen China
Jiesheng.Chen.mfe2017@said.oxford.edu
National University of Singapore, Singapore, BComm (Hons) Information Systems (First Class Honours); CFA Level 2
Languages: Mandarin
Analyst, JPMorgan Chase, Singapore
Developed in C# a firm-wide, web-based compliance application supporting 230k JPMorgan employees following Agile practices.
Automated deployment process through scripting, reduced deployment time from 30 minutes to less than two minutes.
Coordinated shadowing initiatives within analyst community to enhance career mobility.
Summer Analyst, JPMorgan Chase, Singapore
Implemented knowledge management confluence site to centralise application knowledge and encourage self-source troubleshooting, moving towards DevOps.
Risk Intern, OCBC Bank, Singapore
Performed data migration project to consolidate three risk data marts into one.
Career interests
Trading; equity research; investment banking; asset management; management consulting

Edmond Cheng Australia
Edmond.Cheng.mfe2017@said.oxford.edu
University of Cambridge, UK, BA Economics
Languages: Shanghainese
Investment Banking Summer Analyst (TMT), J.P. Morgan, UK
Built dual-case merger model for strategic landscape discussion with a £2bn+ security software company.
Benchmarked payout ratios and dividend policy guidance of UK-listed peers of a £2bn+ intellectual property management company for analysis of illustrative capital structure.
Investment Banking Summer Analyst (FIG), Credit Suisse, UK
Built operating models for four Turkish commercial banks using historical financials and broker consensus forecasts.
Conducted side-by-side, comparable company and regression analyses, as well as intrinsic valuation (dividend discount model).
Career interests
Corporate finance; asset management; private equity

Terence Choy Hong Kong
Terence.Choy.mfe2017@said.oxford.edu
University of Southern California, USA, BSc Business Administration and Management
Languages: Mandarin, Cantonese
Management Associate Summer Analyst, Citibank, Hong Kong
Co-led design and UAT of new Credit Check app.
Risk Advisory Summer Analyst, EY, Hong Kong
In charge of creating multimillion-dollar proposal for one of big four banks in China to facilitate compliance audit on its human resources management system.
Strategy and Operations Summer Analyst, Deloitte Consulting, Hong Kong
Led team of consultants to formulate holistic turnaround strategy plan for one of top ten global luxury brands to improve its performance in China.
Principal, Marshall Consulting Team, USA
Led the Marshall Case Team to compete in case competitions around the world, including becoming Champion at the Sauder Summit Global Case Competition 2016.
Career interests
Management consulting; mergers and acquisitions

Qiling Cui China
Qiling.Cui.mfe2017@said.oxford.edu
University of Toronto, Canada, BComm Finance and Economics (with high distinction); CFA Level 1
Languages: Mandarin
Analyst Intern, China International Capital Corporation Ltd, China
Conducted due diligence and analysed financial statements for an education firm acquisition.
Collected data from primary and secondary markets, generated data book, and wrote research report for a medical firm IPO.
Created pitch book and performed valuation and vouching for investments in General Industry Group.
Audit Intern, KPMG Huazhen LLP, China
Prepared financial statements analysis, formed audit working papers, scrutinised invoices, and conducted detailed test of an energy firm.
Classified, consolidated and filed into permanent files, working paper, signed audit report, and HK working paper.
Career interests
Investment banking; mergers and acquisitions; risk management; corporate finance

Sunny Dasgupta UK
Suryyasnato.Dasgupta.mfe2017@said.oxford.edu
University College London, UK, BSc (Hons) Economics (First Class Honours)
Languages: Bengali
Markets Summer Analyst, Citi, London
Rotations in Rates Sales and Agricultural Commodities Trading
Presentation on pre-hedging and new issue swaps
Created conditions models to estimate crop yields for Canadian wheat and cotton.
Fundamental Active Equity Summer Analyst, Blackrock, UK
Research project on Electric Vehicle penetration
Research project on LED market and German lighting company OSRAM
Intern ratings of strongly performed and outperformed
Intern, Bank of England
Attended pre-MPC meeting and gained insight into monetary analysis, including introduction to yield curves
Helped develop resource being made by the Bank of England to teach A-level students.
Career interests
Trading; consulting; impact investing; private equity

Xiaoya Fei China
Xiaoya.Fei.mfe2017@said.oxford.edu
Beijing Foreign Studies University, China, BA Accounting
Languages: Mandarin, Chinese
Intern, Roland Berger, China
Analysed previous case on an American urban planning to provide guidance on project.
Intern, Société Générale, China
CalculatedRAROC of international trade finance products to screen potential clients.
Performed market research on China’s E-bank draft industry.
IBD Intern, China Securities Ltd, China
Due diligence for M&A of two companies: financial statement analysis, checking legal documents and drafting reports.
Directed market research on Chinese film production industry; created scenario analysis to discover three key market trends.
Audit Intern, PwC, China
Processed inventory item in the financial statements of the client with Excel.
Career interests
Asset management; private wealth management; sales and trading; private equity

D

F

Edmond Cheng Australia
Edmond.Cheng.mfe2017@said.oxford.edu
University of Cambridge, UK, BA Economics
Languages: Shanghainese
Investment Banking Summer Analyst (TMT), J.P. Morgan, UK
Built dual-case merger model for strategic landscape discussion with a £2bn+ security software company.
Benchmarked payout ratios and dividend policy guidance of UK-listed peers of a £2bn+ intellectual property management company for analysis of illustrative capital structure.
Investment Banking Summer Analyst (FIG), Credit Suisse, UK
Built operating models for four Turkish commercial banks using historical financials and broker consensus forecasts.
Conducted side-by-side, comparable company and regression analyses, as well as intrinsic valuation (dividend discount model).
Career interests
Corporate finance; asset management; private equity

Terence Choy Hong Kong
Terence.Choy.mfe2017@said.oxford.edu
University of Southern California, USA, BSc Business Administration and Management
Languages: Mandarin, Cantonese
Management Associate Summer Analyst, Citibank, Hong Kong
Co-led design and UAT of new Credit Check app.
Risk Advisory Summer Analyst, EY, Hong Kong
In charge of creating multimillion-dollar proposal for one of big four banks in China to facilitate compliance audit on its human resources management system.
Strategy and Operations Summer Analyst, Deloitte Consulting, Hong Kong
Led team of consultants to formulate holistic turnaround strategy plan for one of top ten global luxury brands to improve its performance in China.
Principal, Marshall Consulting Team, USA
Led the Marshall Case Team to compete in case competitions around the world, including becoming Champion at the Sauder Summit Global Case Competition 2016.
Career interests
Management consulting; mergers and acquisitions

Qiling Cui China
Qiling.Cui.mfe2017@said.oxford.edu
University of Toronto, Canada, BComm Finance and Economics (with high distinction); CFA Level 1
Languages: Mandarin
Analyst Intern, China International Capital Corporation Ltd, China
Conducted due diligence and analysed financial statements for an education firm acquisition.
Collected data from primary and secondary markets, generated data book, and wrote research report for a medical firm IPO.
Created pitch book and performed valuation and vouching for investments in General Industry Group.
Audit Intern, KPMG Huazhen LLP, China
Prepared financial statements analysis, formed audit working papers, scrutinised invoices, and conducted detailed test of an energy firm.
Classified, consolidated and filed into permanent files, working paper, signed audit report, and HK working paper.
Career interests
Investment banking; mergers and acquisitions; risk management; corporate finance

Sunny Dasgupta UK
Suryyasnato.Dasgupta.mfe2017@said.oxford.edu
University College London, UK, BSc (Hons) Economics (First Class Honours)
Languages: Bengali
Markets Summer Analyst, Citi, London
Rotations in Rates Sales and Agricultural Commodities Trading
Presentation on pre-hedging and new issue swaps
Created conditions models to estimate crop yields for Canadian wheat and cotton.
Fundamental Active Equity Summer Analyst, Blackrock, UK
Research project on Electric Vehicle penetration
Research project on LED market and German lighting company OSRAM
Intern ratings of strongly performed and outperformed
Intern, Bank of England
Attended pre-MPC meeting and gained insight into monetary analysis, including introduction to yield curves
Helped develop resource being made by the Bank of England to teach A-level students.
Career interests
Trading; consulting; impact investing; private equity

Xiaoya Fei China
Xiaoya.Fei.mfe2017@said.oxford.edu
Beijing Foreign Studies University, China, BA Accounting
Languages: Mandarin, Chinese
Intern, Roland Berger, China
Analysed previous case on an American urban planning to provide guidance on project.
Intern, Société Générale, China
CalculatedRAROC of international trade finance products to screen potential clients.
Performed market research on China’s E-bank draft industry.
IBD Intern, China Securities Ltd, China
Due diligence for M&A of two companies: financial statement analysis, checking legal documents and drafting reports.
Directed market research on Chinese film production industry; created scenario analysis to discover three key market trends.
Audit Intern, PwC, China
Processed inventory item in the financial statements of the client with Excel.
Career interests
Asset management; private wealth management; sales and trading; private equity
Jakob Hassler
Austria

Jakob.Hassler.mfe2017@said.oxford.edu

University of St Gallen, Switzerland, BA Business Administration

Languages: German

Financial Advisory Intern, Deloitte, Austria

Performed financial due diligence as part of M&A and restructuring team

Intern, KPMG, Austria

Conducted audit on a financial institution in compliance with local legislation and IFRS

Authored report on the functionality of risk management with local legislation and IFRS

Examined debtors regarding necessity of impairment compliance with Rule 83 ÖCGK

Visiting Associate, The Boston Consulting Group, Austria

Authored report on the functionality of risk management with local legislation and IFRS

Built market model based on demographic drivers and industry trends

Analysed competitive landscape through interviews with experts

Career interests

Consulting, mergers and acquisitions; private equity; venture capital

Xiuxian Hu
China

Xiuxian.Hu.mfe2017@said.oxford.edu

The Hong Kong Polytechnic University, Hong Kong, BBA (Hons) Accounting and Finance, CFA Level 1, HKICPA Qualification Programme

Languages: Mandarin, Cantonese

Senior Accountant I, Ernst & Young, Hong Kong

Led 5 audit engagements as senior-in-charge

Managed audit planning, client communication, internal control testing, working paper editing, annual report drafting and junior staff coaching

Completed compliance audit for 6 companies governed by HKSFCA

Summer Intern, Hang Seng Bank, Hong Kong

Performed monthly analysis on several Basel III liquidity ratios

Summer Intern, Ernst & Young, Hong Kong

Finished more than 30 tax packages for different private companies in 6 weeks

Career interests

Asset management; corporate finance; compliance; private equity

I-Chi Huang
Taiwan

i-chi.Huang.mfe2017@said.oxford.edu

National Tsing Hua University, Taiwan, BA Economics (Minor: Quantitative Finance)

Languages: Mandarin

Corporate and Investment Banking Summer Analyst, Citib, Taiwan

Built macroeconomic analysis and financial analysis across six+ industries

Conducted potential client research using different financial and valuation metrics

Liaised with colleagues across America, Europe and Asia to organise legal data per client request

Customer Centre Summer Intern, DBS Bank, Taiwan

Constructed online information management system and reduced hard drive burden by 65%

Analysed call traffic forecasting model and improved accuracy by 10%

Private Wealth Product Summer Intern, Taipei Fubon Bank, Taiwan

Collaborated with 10+ product managers to examine client risk level rating system

Designed new internet banking interface prototype which improved user experience

Career interests

Hedge funds; fund management

Corporate finance; management consulting
### Malte Christian Hummel
**Germany**

Malte.Hummel.mfe2017@said.oxford.edu

**Languages:** German

**Summer Trainee, A.T. Kearney, Germany**
Contributed to elimination of growth barriers for leading global industrial goods client through reorganisation and new go-to-market strategy

**Intern, Inhouse Consulting, Allianz Deutschland, Germany**
Worked on strategic conception of newly created Chief Customer Officer function within Allianz Deutschland AG

**Intern, Transfer Pricing, PwC, Germany**
Conducted in-depth competitor and industry analyses

**Career Interests**
Management consulting; mergers and acquisitions; risk management

---

### Livia Kaiser
**Switzerland, USA**

Livia.Kaiser.mfe2017@said.oxford.edu

**University**
Tilburg University, The Netherlands, BSc International Business Administration

**Languages:** German, Dutch

**Intern Retail Finance, Amazon EU SARL, Germany**
Maintained weekly and monthly profitability reports and communicated trends to senior management

**Intern Account Management, INCO Business Group, The Netherlands**
Managed customer accounts and maintained relationships, consulting prospective clients and supervising company registrations

**Career Interests**
Behavioural finance; consulting; risk management; impact investing

---

### Artem Katilov
**Belgium**

Artem.Katilov.mfe2017@said.oxford.edu

**University**
Warwick Business School, UK, BSc (Hons) Accounting and Finance

**Languages:** French, Dutch, Russian

**IBD Summer Analyst, Nomura, UK**
Worked on execution of M&A and LBO transactions for European financial sponsors

**Off-Cycle M&A Analyst, ABN AMRO, The Netherlands**
Worked on M&A deals in the Netherlands, gaining expertise within the industrials sector

**Career Interests**
Private equity; mergers and acquisitions

---

### James Kerns
**USA**

James.KernsII.mfe2017@said.oxford.edu

**University**
University of Illinois at Urbana-Champaign, USA, BS Economics, Maths and Computer Science

**Summer Analyst, NextCapital Group Inc, USA**
Worked with professional developers on web development, database design and research

**Student Consultant, CUBE Consulting, USA**
Consulted with technology and manufacturing companies alongside senior consultants

**Career Interests**
Private equity; mergers and acquisitions; consulting; hedge funds; quantitative finance

---

### Edward Kerr
**England**

Edward.Kerr.mfe2017@said.oxford.edu

**University**
University College London, UK, BSc Economics

**Summer Analyst, Morgan Stanley, London**
UK and Ireland Coverage Team

**Social Events Director, The Economist's Society, Warwick Business School, UK**

**Career Interests**
Private equity; mergers and acquisitions advisory; fintech

---

### Jakob Klein
**Germany**

Jakob.Klein.mfe2017@said.oxford.edu

**University**
WHU Beilheim School, Germany, BSc Business Administration

**Languages:** French, German, Portuguese

**Off-Cycle Analyst, Morgan Stanley, UK**

**Career Interests**
Corporate finance; consulting; private equity
Titus Krahn Germany

Titus.Krahn.mfe2017@said.oxford.edu
University of Mannheim, Germany, BSc Economics (Distinction); University of Edinburgh, UK, Exchange Programme
Languages: German
Portfolio Management Intern, Bankhaus Metzler, Germany
Produced fundamental research papers and analyses of international companies. Created research project ‘A guide to robotic surgery’ for topical investment ideas. Responsible for global IPO research (20 total IPOs), participation in conference calls, exchange with brokers and final valuation.
Portfolio Management Intern, Berenberg Bank, Germany
Developed ‘Neglected firm score’ as potential extension of an investment strategy including backtesting and research. Created several tools using Bloomberg, FactSet and Excel, eg an ETF screen for the Multi-Asset desk. Prepped monthly market commentary and assisted in creating customer presentations.
Audit Intern, Deloitte, Germany
Engaged in audit of two real estate funds.
Career interests
Asset management; equity research; hedge funds; qualitative finance

Ningfan Lai China

Ningfan.Lai.mfe2017@said.oxford.edu
University of Birmingham, UK, BSc (Hons) Money, Banking and Finance; Southwestern University of Finance and Economics, China, BA Economics
Languages: Mandarin
Equity Research Intern, Guotai Junan Securities, China
Conducted industrial and event analyses; completed research on Chinese universal life insurance market; studied the main way foreign capital enters China. Participated in preparing weekly market reports (published on Wind Financial Terminal and social media). Generated visual graphs summarising data to reflect implicit information.
Credit Department Intern, Industrial Bank, China
Assessed over 30 clients’ credit reports and conducted valuation reports. Negotiated with clients over details of loan applications and prepared related documents to middle offices.
Led two interns
Career interests
Risk management; private equity; corporate banking; investment banking

Erica Lau Philippines

Erica.Lau.mfe2017@said.oxford.edu
University of the Philippines, Philippines, BS Business Administration and Accountancy (summa cum laude)
Languages: Filipino, Mandarin, Hokkien
Investment Banking Summer Analyst, Credit Suisse, Philippines
Worked on pitch, client visits, approval and due diligence requirements for US$500m treasury placement by real-estate company. Developed pitch book and proposal for fully marketed share placement valued at US$800m. Produced books, profiles, research reports and news runs to support teams in Southeast Asia.
Financial Markets and Debt Capital Markets Summer Analyst, ING, Philippines
Organised roadshow for US$400m bond issuance of a multinational conglomerate. Created pitches, conducted industry research and performed due diligence requirements.
Tax Summer Associate, EY, Philippines
Analysed transactions for tax implications. Compiled data and filed returns for compliance.
Research market for expansion plan of firm
Career interests
Investment banking; asset management

Yu-Chen Lee Taiwan

Yu-Chen.Lee.mfe2017@said.oxford.edu
National Taiwan University, Taiwan, BA Business Administration
Languages: Mandarin
Audit Intern, PwC, Taiwan
Engaged in IPO process by preparing 5k+ pages of worksheets; assisted in filing appraisal reports for multinational pharmaceutical company. Analysed clients’ internal reports and compiled statistics for tax returns. Collated and prepared bilingual financial statements and assisted external audit team by verifying clients’ accounts and documents.
Assistant Editor, KPMG, Taiwan
Supported drafting of ‘Modern Approach to International Tax Management’ and ‘Neglecting the Big Picture’. Collaborated closely with KPMG accountants and lawyers to ensure accuracy and legitimacy of content. Prepared transcripts of KPMG partners’ speeches on value chain management, tax dispute resolution, base erosion and profit shifting.
Career interests
Mergers and acquisitions; risk management; compliance

Qingyang Liao China

Qingyang.Liao.mfe2017@said.oxford.edu
London School of Economics and Political Science, UK, BSc Economics
Languages: Mandarin
Summer Intern, Roland Berger, China
Carried out competitor analysis for a securities company’s direct investment business. Conducted comprehensive research on digital transformation in banking industry. Research eight key types of players in asset management industry in China and prepared profiles.
Finance Summer Intern, Barclays, UK
Executed financial modelling for new legal entity, to predict financial position and perform strategic analysis. Constructed five summary views for full-time equivalents (FTE) to manage FTE movements to new legal entity. Research eight key types of players in asset management industry in China and prepared profiles.
Career interests
Consulting; corporate finance, wealth management

André Libeaux Germany

Andre.Libeaux.mfe2017@said.oxford.edu
University of Oxford, UK, BA (Hons) Philosophy, Politics and Economics
Languages: German
Intern, Haco Group, Turkey
Assisted in preparing offer for 180 tractors and conducted final price negotiations; contract was successfully executed. Negotiated production issues with contracting entity and successfully delivered 80 locomotives.
InternConvertible Bond Fund, MRB Vermögensverwaltung, Switzerland
Performed fundamental analyses on 50 companies from gold mining, specialty chemicals and steel sectors. Reached buying decision based on company-owned price model.
Intern Danube Tiger Fund, MRB Vermögensverwaltung, Switzerland
Analysed offer for small clothing manufacturer in Poland, including critical judgement of their valuation methods. Presented my analysis; reaching the conclusion of submitting a lower offer.
Career interests
Mergers and acquisitions; private equity; hedge fund; asset management
Career interests
Investment banking; private equity; asset management; venture capital

Languages:
Mandarin

Yu-Chen Lee
New York University, USA, BA (Majors: Economics; Minor: Math, Business Studies)

Investment Division Summer Analyst, Fortune VC, China
Screened business prospects, discussed strategy with senior management & conducted competitive analysis
Created industry report and drafted project proposal to project committee

Investment Banking Summer Analyst, CITIC CLSA Capital Markets Limited, Hong Kong
Conducted industry analysis for 19 Chinese companies listed on the HK stock exchange
Worked on US$7bn Datang Environment Group IPO and US$3.6bn gold mining company IPO (pending)

Investment Banking Summer Analyst, Bank of China International, China
Participated in due diligence process for RMB 4.5bn secondary offering of Pacific Securities Company
Performed market research & analysed financials for 15 companies

Career interests
Investment banking; private equity; asset management; venture capital

Languages:
Mandarin

Justus Loick

Maastricht University, Netherlands, BSc International Business

Corporate Controlling and Strategy Intern, Bertelsmann SE & Co KGaA, Germany
Assisted in investment proposal for share increase of €1bn in publishing company
Prepared investment recalculations for businesses in education and television
Restructuring and Corporate Finance Intern, Roland Berger GmbH, Germany
Assisted in realising and tracking synergies for a post-merger integration (+€2bn combined EV) in shipping with focus on HR and networks

M&A Intern, Greenhill & Co, Germany
Conducted industry trends and competitive analyses with focus on TMT and industrials
Created company valuations (DCF and Comparables) and sales pitches

Private Equity & Infrastructure Investments Intern, Allianz Capital Partners, Germany
Screening, strategic/operational analysis and valuation of infrastructure assets
Created financial model for telco asset for an investment decision of up to €300m

Career interests
Investment banking; private equity; venture capital

Languages:
German

Yu-Liu

University of Nottingham Ningbo China, China, BSc (Hons) Finance, Accounting and Management; University of British Columbia, Canada, Exchange; CFA Level 1

French

Justus Mentzel

WHU – Otto Beisheim School of Management, Germany, BSc Business Administration

Strategy Consulting Intern, Stern Stewart & Co, Germany
Created ad hoc analyses and presentations for executive board meetings of one of largest globally operating insurance providers
Developed an automated and dynamically adjustable reporting tool
Drove establishment of measure card and scoring logic to collect, track and evaluate company-wide projects

Business Intern, Google Inc, Ireland
Led global business intelligence project of 3 teams, impacting staff benefits experience
Provided benefits team with analyses yielding actionable agenda items regarding upcoming challenges for ongoing benefits operations
Automated the business intelligence dashboard

Career interests
Consulting; investment banking; private equity

Languages:
German
<table>
<thead>
<tr>
<th>Name</th>
<th>Country</th>
<th>Contact Information</th>
<th>University/Background</th>
<th>Professional Experience</th>
<th>Career Interests</th>
</tr>
</thead>
<tbody>
<tr>
<td>Han Mo</td>
<td>China</td>
<td><a href="mailto:Han.Mo.mfe2017@said.oxford.edu">Han.Mo.mfe2017@said.oxford.edu</a></td>
<td>Hong Kong Polytechnic University, Hong Kong, BBA</td>
<td>Undertook pro bono work as part of program</td>
<td>Financial advisory; mergers and acquisitions; private equity; venture capital</td>
</tr>
<tr>
<td>Niall Mulligan</td>
<td>Ireland</td>
<td><a href="mailto:Niall.Mulligan.mfe2017@said.oxford.edu">Niall.Mulligan.mfe2017@said.oxford.edu</a></td>
<td>Trinity College Dublin, Ireland, LLB Law and Business</td>
<td>Conducted client-focused tasks leading to the culmination of a full audit</td>
<td>Investment banking; venture capital; mergers and acquisitions; financial regulation; company law</td>
</tr>
<tr>
<td>Khalid Mohsen</td>
<td>UK</td>
<td><a href="mailto:Khalid.Mohsen.mfe2017@said.oxford.edu">Khalid.Mohsen.mfe2017@said.oxford.edu</a></td>
<td>University of Oxford, UK, BA (Hons) Economics and Management</td>
<td>Worked on live transactions in Leveraged Finance team, including E350m refinancing of sponsor-owned, high-yield client.</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Mats Multhaupt</td>
<td>Germany</td>
<td><a href="mailto:Mats.Multhaupt.mfe2017@said.oxford.edu">Mats.Multhaupt.mfe2017@said.oxford.edu</a></td>
<td>Maastricht University, Netherlands; BSc International Management</td>
<td>Performed commercial and financial due diligence for cross-border equity investment</td>
<td>Corporate finance; hedge fund; private equity; venture capital; asset management</td>
</tr>
<tr>
<td>Maximilian Müller</td>
<td>Germany</td>
<td>Maximilian.Mü<a href="mailto:ller.mfe2017@said.oxford.edu">ller.mfe2017@said.oxford.edu</a></td>
<td>University of Mannheim, Germany, BSc (Hons) Business Administration; McGill University, Canada, Exchange</td>
<td>Performed operative modelling, DCF/multiples valuation tasks; received full-time job offer</td>
<td>Private equity; hedge fund; corporate finance</td>
</tr>
<tr>
<td>Khalid Mohsen</td>
<td>UK</td>
<td><a href="mailto:Khalid.Mohsen.mfe2017@said.oxford.edu">Khalid.Mohsen.mfe2017@said.oxford.edu</a></td>
<td>University of Oxford, UK, BA (Hons) Economics and Management</td>
<td>Worked on live transactions in Leveraged Finance team, including E350m refinancing of sponsor-owned, high-yield client.</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Mats Multhaupt</td>
<td>Germany</td>
<td><a href="mailto:Mats.Multhaupt.mfe2017@said.oxford.edu">Mats.Multhaupt.mfe2017@said.oxford.edu</a></td>
<td>Maastricht University, Netherlands; BSc International Management</td>
<td>Performed commercial and financial due diligence for cross-border equity investment</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Khalid Mohsen</td>
<td>UK</td>
<td><a href="mailto:Khalid.Mohsen.mfe2017@said.oxford.edu">Khalid.Mohsen.mfe2017@said.oxford.edu</a></td>
<td>University of Oxford, UK, BA (Hons) Economics and Management</td>
<td>Worked on live transactions in Leveraged Finance team, including E350m refinancing of sponsor-owned, high-yield client.</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Maximilian Müller</td>
<td>Germany</td>
<td>Maximilian.Mü<a href="mailto:ller.mfe2017@said.oxford.edu">ller.mfe2017@said.oxford.edu</a></td>
<td>University of Mannheim, Germany, BSc (Hons) Business Administration; McGill University, Canada, Exchange</td>
<td>Performed operative modelling, DCF/multiples valuation tasks; received full-time job offer</td>
<td>Private equity; hedge fund; corporate finance</td>
</tr>
<tr>
<td>Khalid Mohsen</td>
<td>UK</td>
<td><a href="mailto:Khalid.Mohsen.mfe2017@said.oxford.edu">Khalid.Mohsen.mfe2017@said.oxford.edu</a></td>
<td>University of Oxford, UK, BA (Hons) Economics and Management</td>
<td>Worked on live transactions in Leveraged Finance team, including E350m refinancing of sponsor-owned, high-yield client.</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Mats Multhaupt</td>
<td>Germany</td>
<td><a href="mailto:Mats.Multhaupt.mfe2017@said.oxford.edu">Mats.Multhaupt.mfe2017@said.oxford.edu</a></td>
<td>Maastricht University, Netherlands; BSc International Management</td>
<td>Performed commercial and financial due diligence for cross-border equity investment</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Maximilian Müller</td>
<td>Germany</td>
<td>Maximilian.Mü<a href="mailto:ller.mfe2017@said.oxford.edu">ller.mfe2017@said.oxford.edu</a></td>
<td>University of Mannheim, Germany, BSc (Hons) Business Administration; McGill University, Canada, Exchange</td>
<td>Performed operative modelling, DCF/multiples valuation tasks; received full-time job offer</td>
<td>Private equity; hedge fund; corporate finance</td>
</tr>
<tr>
<td>Khalid Mohsen</td>
<td>UK</td>
<td><a href="mailto:Khalid.Mohsen.mfe2017@said.oxford.edu">Khalid.Mohsen.mfe2017@said.oxford.edu</a></td>
<td>University of Oxford, UK, BA (Hons) Economics and Management</td>
<td>Worked on live transactions in Leveraged Finance team, including E350m refinancing of sponsor-owned, high-yield client.</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Mats Multhaupt</td>
<td>Germany</td>
<td><a href="mailto:Mats.Multhaupt.mfe2017@said.oxford.edu">Mats.Multhaupt.mfe2017@said.oxford.edu</a></td>
<td>Maastricht University, Netherlands; BSc International Management</td>
<td>Performed commercial and financial due diligence for cross-border equity investment</td>
<td>Private equity; venture capital; leveraged finance; impact investing</td>
</tr>
<tr>
<td>Maximilian Müller</td>
<td>Germany</td>
<td>Maximilian.Mü<a href="mailto:ller.mfe2017@said.oxford.edu">ller.mfe2017@said.oxford.edu</a></td>
<td>University of Mannheim, Germany, BSc (Hons) Business Administration; McGill University, Canada, Exchange</td>
<td>Performed operative modelling, DCF/multiples valuation tasks; received full-time job offer</td>
<td>Private equity; hedge fund; corporate finance</td>
</tr>
</tbody>
</table>
**Phillip-George Pryce**  
**Jamaica**

*University of Notre Dame, USA, BBA Finance and Economics*

- **Investment Analyst, Stocks and Securities Ltd, Jamaica**
  - Analyzed financial statements and growth prospects of large cap US equities and Jamaican equities
  - Wrote research reports detailing equity buy recommendations
  - Reviewed US and Latin American corporate and government bonds

- **Analyst, Cornerstone Research, USA**
  - Worked with experts to provide financial and economic models for commercial litigation
  - Used SAS and Stata to analyze large datasets

- **Summer Analyst, Central Pattana Public Company Ltd, Thailand**
  - Created DCF valuation model to estimate value of the company's stock
  - Researched economies of Indonesia, Vietnam and Malaysia to prepare for US$1bn expansion in new countries

**Career Interests**

- Asset management, investment banking, private equity; consulting

**Jin Qin**  
**China**

*Fudan University, China, BSc Finance*

- **Analyst Intern, GP Capital, China**
  - Performed due diligence with team of seven analysts on six companies in rising industries
  - Created presentations for board members to support US$50m investment deal

- **Equity Research Analyst Intern, CITIC Securities, China**
  - Discussed with senior management, executed financial analysis and performed formal business valuations for 10+ industrial companies

- **IBD Summer Analyst, Ping'An Securities, China**
  - Participated in IPO and bond issuance programs; generated revenues of US$3m

**Career Interests**

- Investment banking; private equity; corporate finance; mergers and acquisitions

**Saloni Rakheja**  
**India**

*SRCC, Dahi University, India, BA (Hons) Economics; CFA Level 1*

- **Equity Research Analyst, Equite Levers, India**
  - Analysed and tracked three health sector companies to devise reports
  - Led team of 30 to conduct weekly sessions on valuation

- **Derivatives Analyst Intern, The Money Roller, India**
  - Analyzed market data to formulate entry/exit strategies
  - Studied option pricing models & use of Greeks

**Career Interests**

- Investment banking; mergers and acquisitions; corporate finance; private equity

**Côme Rimbert**  
**France**

*University of Warwick, UK, BSc (Hons) Mathematics, Operational Research, Statistics and Economics*

- **Languages:** French

- **Assistant Trader Intern, Susquehanna International Group, Ireland**
  - Assigned to the equity options special situations desk
  - Created new tools for traders to better price stock dividends
  - Took part in daily classroom education on option theory and mock trading

- **Summer Intern, Koris International, France**
  - Provided and presented to the CEO reports on ETF industry, to enhance the TrackInsight platform; resulted in a new add-on and a change in business strategy
  - Led statistical projects on multifactor asset pricing models
  - Conducted performance and risk analysis on long/short equity strategies

**Career Interests**

- Trading; hedge fund; private equity; mergers and acquisitions

**Maria Sazonova-Prokouran**  
**USA, Russia**

*London School of Economics and Political Science, UK, BSc Mathematics and Economics*

- **Languages:** Russian

- **Summer Analyst, Goldman Sachs, UK**
  - Worked on M&A and financing transactions in Natural Resources and Pensions teams
  - Led market research & financial models for multiple & sum-of-the-parts analyses
  - Analysed risk profiles of corporate pensions and assessed potential hedging strategies

- **Intern, Interfin Telecommunications, Russia**
  - Analyzed trends in the company’s product demand to target clients with tailored offers
  - Translated documents from English to Russian; maintained communication with clients

- **Microfinance Volunteer, Global Brigades, Honduras**
  - Provided micro-enterprise counselling & financial planning support in a rural community
  - Developed and executed a sustainable business, establishing a Tilapia farm

**Career Interests**

- Investment banking; private equity; venture capital; asset management

**Tim Scherer**  
**Germany**

*Munich Business School, Germany, BA International Business; Boston University, USA, Exchange Programme*

- **Languages:** German

- **Corporate Finance Analyst, Rocket Internet, Germany**
  - Co-managed the Rocket Internet Capital Partners VC fund with US$1bn assets under management, inc fund raising, performing of due diligence on investments >€50m
  - Performed financial modeling for group M&A, eg: Foodpanda liquidation preferences for merger with Delivery Hero (valued ~€3.5bn)

- **M&A Intern, Commerzbank, Germany**
  - Transactions in mid-cap segment up to €500m; prepared info memo and indicative valuation for Techsisaat Automotive sale to Joyson/Preh
  - Presented inc competitive and company analyses in sectors healthcare and industrials

**Career Interests**

- Investment banking; private equity; corporate finance; management consulting
Vincent Schott  Germany

Vincent.Schott.mfe2017@said.oxford.edu

University of St Andrews, UK, BSc (Hons) Economics and Mathematics

Languages: German

Fixed Income Investments Summer Intern, BlackRock, UK

Worked in European Credit, and High Yield Research and Global Product Strategy teams

Provided industry, market and credit analyses to aid investment decisions as well as client updates to communicate strategies to customers

Corporate Finance – M&A Summer Intern, KPMG, Germany

Performed financial analysis, market, industry and target research for clients in the automotive, recycling and gaming industry

Led and coordinated site visits for automotive client and bidders

Private and Business Clients Summer Intern, Deutsche Bank, Germany

Supported senior management in integration of acquired Postbank into Deutsche Bank's retail business

Career interests

Corporate finance; consulting; asset management; financial advisory

Raghav Sehgal  India

Raghav.Sehgal.mfe2017@said.oxford.edu

Imperial College London, UK, MEng Electrical Engineering

Languages: Hindi

Markets Summer Analyst, Merrill Lynch, UK

Rotated with Equity Derivatives and Rates Trading teams

Investigated and presented impact of falling oil prices on Saudi Arabia and consequent pressures on the USD SAR peg

Presented weekly trade ideas and compiled overnight news reports for specialist trading and sales teams

Built Swap and Option pricing models to develop knowledge of bonds, swaps and options

Summer Analyst, Bank of New York Mellon, UK

Led seven interns during the internship project to organise Career Development Week for 200 Tech employees

Supported launch of internal technology platform that led to 15% improvement in application response time

Career interests

Mergers and acquisitions; consulting; asset management

Wells Shaw  UK, USA, Ireland

Wells.Shaw.mfe2017@said.oxford.edu

University of Manchester, UK, BSc Economics

E-commerce Manager, Sea Island Coffee, UK

Responsible for managing online selling platforms

Worked with Magento, Google Analytics; liaised with development agencies and SEO consultants

Global Equity Intern, Brown Advisory, UK

Equity research analysis

Compiled and pitched potential stock investments for UK and US teams

Financial Advisory Services Intern, Houlihan Lokey, UK

Constructed company stock presentations and analysed financial reports for FAS briefings

Career interests

Private equity; asset management; e-commerce

Puyiyang Shen  China

Puyiyang.Shen.mfe2017@said.oxford.edu

University of California, Los Angeles, USA, BA Business Economics (Minor: Accounting)

Languages: Mandarin

Intern, Zheshang Securities, China

Compiled and edited bidding documents; won two bidding wars

Estimated competitors' scores to facilitate design of bond issuance plans

Performed on-site due diligence investigation

Completed bond prospectuses, listing announcements and other periodic reports

Summer Intern, Deloitte, China

Led a group of eight and initiated the project Tax Analysis of Publicly Traded Companies in China

Evaluated 200 companies and established standards to select an optimal sample

Internal Audit Intern, Agricultural Bank of China, China

Assessed transactions up to ¥130m in loans and services

Examined monthly entries of 30+ accounts by using Excel and self-developed software

Career interests

Consulting; corporate finance; private banking

Chi-Hang Shia  Taiwan

Chi-Hang.Shia.mfe2017@said.oxford.edu

University of California Berkeley, USA, BA Economics

Languages: Mandarin

Equity Capital Markets Summer Analyst, Quantum International Corporation, Taiwan

Analysed small-cap, public Taiwanese equities to identify financial advisory opportunities

Identified potential merger opportunity that would result in reduced days sales and inventory outstanding for target company

Pinpointed two shareholder value creation opportunities

Projected year 2021 revenues of 474% increase, concluded revenue will grow by 7%

Macroeconomic Research Intern, Cathay United Bank, Taiwan

Identified eight macroeconomics variables affecting exchange rates; determined the most significant variable through regression analysis

Demonstrated how each variable failed to explain for certain FX fluctuations, resulting in senior FX analyst revising bank's regression model

Career interests

Investment banking; asset management; social finance; equity research

Harshdeep Singh  India

Harshdeep.Singh.mfe2017@said.oxford.edu

University of Delhi, India, Bcom (Hons) Accounting and Finance

Languages: Hindi, Punjabi

Summer Analyst ’17 – Edu-Infra Real estate Private Equity, Mark88 Capital, India

Structured US$100m+ K-12 real estate transactions involving sale and lease back

Presented US$30m investment strategy deck to DFIs, impact investors and pension funds

Conducted preliminary assessment of US$200m deal pipeline by evaluating catchment area, EBITDA, FCF and CapEx

Co-founder, Skilltaly, India, Spain

Created a sports social network to provide opportunities to sports professionals globally

Advanced Associate – Assurance, Ernst&Young, India, Germany

Spearheaded international team of 50 on largest fraud investigation in banking history

Conducted statutory audits; clientele included US$13bn energy company

Led 50-member team on devising and implementing Pan-India Hiring Strategy

Career interests

Private equity; venture capital; asset management; mergers and acquisitions; management consulting
Aditya Srinath India
Aditya.Srinath.mfe2017@said.oxford.edu

New York University, USA, BS Actuarial Science
Languages: Hindi

Actuarial Analyst, Verisk Analytics, USA
Created econometric model and circular streamlining catastrophe risk assessment
Led financial diagnostics team

Strategy Intern, Arthur J Gallagher, UK
Conducted M&A research
Drafted proposal to Singaporean Government
Formulated Asia-Pac entry strategy

Summer Intern, CWT (USA), USA
Researched USA coffee crop logistics capacity
Negotiated truck freight rates

Career interests
Management consulting; entrepreneurship; non-profit; venture capital

Justus B Stomper Germany
Justus.Stomper.mfe2017@said.oxford.edu

University of Mannheim, Germany, BSc Business Administration; Queensland University of Technology, Australia, Exchange
Languages: German

Investment Banking Summer Analyst, Goldman Sachs, Germany
Drafted management presentation and fairness opinion for €4.1bn merger
Performed White Knight combination analyses for a defense mandate

Global Advisory Intern, Rothschild & Co, Germany
Conducted valuations analyses using company and transaction multiples
Compiled teaser and information memorandum for an auction process

Consulting Intern, Roland Berger, Germany
Spearheaded design of risk analysis for digital credit platform’s strategic expansion
Developed market analysis to assess different outsourcing options

Career interests
Mergers and acquisitions; private equity; venture capital; management consulting

Humphrey Su Canada
Humphrey.Su.mfe2017@said.oxford.edu

University of British Columbia, Canada, BCom (Hons) Finance
Languages: Mandarin Chinese

E-commerce Retail Analyst, Best Buy, Canada
Built launched dashboard to automate product performance tracking and reporting processes, facilitating data-driven decision making

Investment and Trading Intern, Asia Financial, Hong Kong
Analysed and balanced risk exposure to market conditions during one of the most volatile summers of the Chinese stock market

Investment Banking Summer Analyst, Guosen Securities, China
Drafted pitch books for seven potential M&A transactions, conducting due diligence and valuation using DCF and multiples analyses

Career interests
Venture capital; clean technology; impact investing; strategy consulting

Matteo Sutto Italy
Matteo.Sutto.mfe2017@said.oxford.edu

Bocconi University, Italy, BSc Finance
Languages: Italian, French

Intern, Mediterranean Shipping Company, New York
Shadowed VP of the New York City branch
Created ~30 bills of lading daily, communicating directly with clients in case of export documentation issues
Restricted database to retrace 10+ freight trains circulating in NE America

Team Leader, Epica Events, Milan
Controlled three Facebook pages, with more than 35k ‘likes’ and 100k engagement
Led teams of more than 20, including photographers, models and DJs
Organised four events from scratch: rented locations, hired staff, provided supplies and decorations, sold tickets

Intern, PGA SpA, Milan
Conducted legal searches on case law related to five cases for Firm’s attorneys

Career interests
Private equity; trading; asset management

Mateusz Szczesny Poland
Mateusz.Szczesny.mfe2017@said.oxford.edu

University College London (UCL), UK, BEng Electronic and Electrical Engineering
Languages: Polish

Summer Analyst ‘17 – TMT M&A, Barclays Capital, UK
Supported deal team on £900m buyout of Clarion Events by Blackstone
Analysed financial statements and assisted in preparation of pitch presentations

Summer Intern, millimiter GmbH, Germany
Worked on development of next-generation home filter enabling water personalisation and plastic wastage reduction

Summer Analyst ‘16 – Technology Division, Barclays Capital, UK
Enhanced performance and usability of bank’s collateral optimisation system

Career interests
Investment banking; asset management; technology

Marcel Tamm Germany
Marcel.Tamm.mfe2017@said.oxford.edu

Ludwig-Maximilian-University, Germany, BSc Business Administration; Seoul National University, Korea, Exchange Program
Languages: German

Financial Analyst / Business Development Intern, Bertelsmann, USA, Germany
Prepared various investment proposals, including valuations, sensitivity analyses and market research
Analysed campus efficiency analysis and recommended saving measures to portfolio company
Worked on launch of new portfolio company

Strategy Consulting Intern, Monitor Deloitte, Germany
Formulated growth strategy for technology company and provided acquisition targets
Overseas cost transformation for a German telecommunication company

Working Student Corporate Finance, Telefonica, Germany
Worked on issuance of a bond for refinancing
Conducted FX hedging for Telefonica and subsidiaries

Career interests
Management consulting; private equity; venture capital
Shi Ru Tan Singapore

Shi.Tan.mfe2017@said.oxford.edu

University of London International Programmes, Singapore, BBS Economics and Finance

Summer Analyst, DBS Group Holdings Ltd, Singapore

Collaborated with firms to improve cash and treasury management and optimise working capital structure against industry benchmark.

Specialised in gaming industry; developed proposal to improve cash conversion cycle of gaming developer by 28 days.

Summer Analyst, CIMB Singapore Ltd, Singapore

Increased efficiency of division by eliminating manual task through creating in-house risk rating process, leveraging data points on Bloomberg.

Covered Singapore and USA equities; analyst reports sent to clients.

Summer Analyst, Canaccord Genuity Singapore Pte Ltd, Singapore

Resolved tax inconsistencies and queries from SGX for RTO, Loey Energy Ltd.

Career interests

Corporate finance; cash and treasury management; asset management.

Padma Todi India

Padma.Todi.mfe2017@said.oxford.edu

Shri Ram College of Commerce, University of Delhi, India, BA (Hons) Economics; CFA Level 1

Languages: Hindi, Assamese

Analyst, Deutsche Bank Group, India

Supported DB’s growing business with top-tier US and Japan corporates across 14 Asia Pacific countries.

Led deal execution and supported transaction origination.

Met transaction banking needs of top corporates with everyday client interaction.

Research Intern, Hedge Quants Capital Advisory, India

Identified and built trading strategy for CNX 500 stocks of Indian equity market based on CANSLIM fundamental factor model.

Conducted ideation, data processing, back-test and optimisation of the model.

Career interests

Research; financial inclusion; portfolio management; hedge funds; corporate finance.

Thuy-Linh Uong Switzerland

Thuy-Linh.Uong.mfe2017@said.oxford.edu

University of St Gallen, Switzerland, BA International Affairs

Languages: French, German, Vietnamese

Investment Analyst Intern, Euro Private Equity, Switzerland

In-depth financial and strategic analysis of primary, secondary, and co-investment opportunities.

Closing of one major primary deal (€10m).

Impact Investment Specialist Intern, Credit Suisse, Switzerland.

Comprehensive due diligence for development of innovative products in impact investing areas.

Financial and impact reporting of existing products.

Signature Managed Accounts Intern, Credit Suisse, Switzerland.

Operational development alongside external asset managers of a bespoke private banking product, first of its kind in Europe, for UHNW clients.

Student Research Assistant, Swiss Institute for Empirical Economic Research at the University of St. Gallen, Switzerland.

Career interests

Consulting; business strategy; international finance; impact investing; private equity.

Harvey Eaton Ong Canada, Philippines

Harvey.Uy.mfe2017@said.oxford.edu

University of Cambridge, UK, BA (Hons) Mathematics (Double First)

Intern, Mabuhay Capital, Philippines

Conducted background research and data analysis of 20+ companies for three projects.

Consolidated remittance rates and provided insights as part of SWOT analysis of a financial services company.

Proposed alternative way of extrapolating data that made model more accurate.

Intern, Philippine National Bank, Philippines.

Drafted credit memorandums of bank clients for discussions with bank officers regarding loan approvals and rejections.

Analysed and reviewed financial statements of bank clients for accuracy and consistency.

Managed client records and used MS Excel to regular update records.

Career interests

Trading; risk management; quantitative finance; corporate finance.

Chris Wales USA

Christopher.Wales.mfe2017@said.oxford.edu

Harvard University, USA, AB (Hons) Economics

Investment Banking Summer Analyst, Barclays, USA

Researched acquisition targets based on financial and strategic metrics.

Analysed synergies valuations for acquisition of global transport company.

Constructed LBO valuations on divestitures for aerospace company; analysis helped double the deal size.

Partner, Charles River Growth Fund, USA


Presented investment theses weekly using macro trends, comp and DCF analyses.

Business Development Intern, New Spotlight Consulting, China

Developed program for Chinese students focusing on Indian language skills.

Created five-year business plan including operating, financing, and marketing models.

Career interests

Investment banking; private equity.

Songying Wang China

Songying.Wang.mfe2017@said.oxford.edu

City University of Hong Kong, Hong Kong, BBA (Hons) Accounting; CFA Level 1

Languages: Cantonese, Mandarin

Investment Banking Summer Analyst, CITIC Securities, China

Accomplished nine company research reports in TMT sector with emphasis on fund raising.

Assisted in preparation and distribution of Confidential Information Memorandum of a ¥1.6bn private placement in TMT sector.

M&A Analyst, RJ Capital, Hong Kong

Prepared research memos on industry fundamentals and macro trends.

Created company profiles and worked on potential buy-side M&A target analysis.

Compiled pitch books and updated financial models to facilitate four cross-border deals.

Assurance Services Intern, Ernst & Young, Hong Kong

Performed due diligence for a $4.1bn very substantial acquisition of a HK-listed firm.

Analysed quality of earnings and traced 5k+ vouchers, receipts and bank payment records.

Career interests

Investment banking; mergers and acquisitions; capital markets; financial advisory; private equity.
Xintian Wang, China, Singapore

Xintian.Wang.mfe2017@said.oxford.edu

Nanyang Technological University, Singapore, BEng (Hons) Chemical and Biomolecular Engineering; CFA Level 3; FRM Level 2

Languages: Mandarin, Japanese
Associate, M&A Advisory, Ernst & Young, Singapore

Performed financial due diligence on transactions in banking and insurance sectors
Executed acquisition deal for global payment solution company
Conducted market research for multinational insurance company and developed market entry strategy

Associate, Risk Assurance, PricewaterhouseCoopers, Singapore

Reviewed internal policies and assessed internal control procedures to enhance information systems security for multinational corporations
Collaborated with marketing team on drafting proposals and arranging client meetings

Career interests
Investment banking; equity research; management consulting; private equity; asset management

Dominik Weber, Germany

Dominik.Weber.mfe2017@said.oxford.edu

University of Mannheim, Germany, BSc Business Administration (Accounting)
Languages: German
Consulting Intern, Roland Berger, United Arab Emirates

Designed market entry strategy for US$200mn project within automotive sector
Identified target interview partners and conducted scheduled ‘cold’ interviews
Fine-tuning of financial business plan

Fundraising Intern, FinLeap, Germany
Created fundraising process strategy presentation to foster automated workflow for upcoming venture fundraising rounds
Analysed several business cases regarding ventures of FinLeap – for potential investors

Consulting Intern, Roland Berger, Germany

Within M&A team for first half: created investor proposals and investor presentations and supported company valuation processes
On a restructuring project for the second half: analysed competitor landscape and derived growth forecasts in a market excel model

Career interests
Corporate finance; private equity; entrepreneurship

Wenna Yang, China

Wenna.Yang.mfe2017@said.oxford.edu

Mount Holyoke College, USA, BA (magna cum laude) Economics; McGill University, Canada, Transfer; Berlin School of Economics and Law, Germany, Exchange Programme; CFA Level 1
Languages: Mandarin, German
Education Consultant, Origin Education, China

Designed AP macroeconomics courses and held topical workshops on soft skills
Offered holistic counselling tailored to each of 25 students’ characters and strengths

Equity Analyst, Desautels Capital Management, Canada

Co-managed ALMS$300,000 on a team of four
Customised risk factors and estimated risk premiums using a four-factor asset pricing regression model
Produced annual report & accounted global investment decisions

Development Intern, Gbowee Peace Foundation Africa, Liberia
Worked with Nobel Peace Prize Laureate to organize monthly activities to rebuild peace among communities in post-war Monrovia

Career interests
Corporate finance; impact investing; consulting; wealth management

Yumeng Yang, China

Yumeng.Yang.mfe2017@said.oxford.edu

University of Notre Dame, USA, BBA (magna cum laude) Accounting (Minor: German)
Languages: Mandarin, German
Marketing Intern, Euromoney Institutional Investor PLC, China

Reached out to potential sponsors to fund AsiaMoney Award Dinner
Invited guests to China-Bangladesh Investment Forum in Beijing
Ran marketing campaigns to promote brand awareness

Audit Intern – NY Financial Services, KPMG LLP, USA
Performed walkthroughs and substantive procedures under US GAAP
Audited 10-Q reports of investment bank and two asset management firms
Prepared documents for clients’ press release

Assistant Investment Advisor, Huaxi Securities Co Ltd, China

Helped clients with financial planning needs; helped maintain strong relationships with high-net-worth clients; conducted research and prepared reports on clients’ financial positions

Career interests
Asset management; consulting

Qinjie Yu, China

Qinjie.Yu.mfe2017@said.oxford.edu

Sun Yat-sen University, China, BA Management (Accounting)
Languages: Mandarin, Cantonese
Intern, Wanlian Securities, China

Surveyed solvency of three debentures; presented report to manager to direct sell-out of bonds
Directed workflow; provided training for three new interns on information researching

Analyst Intern, Accenture, China
Engaged in financial service consulting project of state-owned resource corporation
Developed six financial analysis systems to improve decision-making efficiency
Inflated application of three-factor variance analysis (unit price, proportion and quantity) on revenue analysis

Audit Intern, Ernst & Young, Hong Kong
Research into PRC GAAP and HKFRS; mapped differences for manager’s further analysis
Diagrammed internal control procedures; accelerated process of risks identifying and internal control testing by 1/3 time

Career interests
Investment banking; consulting; private equity

Qianni Zhang, China

Qianni.Zhang.mfe2017@said.oxford.edu

University of Nottingham Ningbo China, China, BSc (Hons) International Economics and Trade; University of Nottingham, UK, Exchange; CFA Level 1
Languages: Mandarin
IBD Summer Analyst, Morgan Stanley Huaxin Securities, China

Prepared three pitch books for IPO, convertible bond and exchangeable bond deals
Constructed company profiles, performed financial analysis and comps valuations
Established a CB issuance database and researched EB related laws
Advised five clients on semi-annual report publication and drafted one semi-annual report for a corporate bond

Financial Market Intern, Guotai Junan Securities Asset Management, China

Conducted DD by analysing trading elements and wrote post-investment reports for stock pledged repo transaction

Career interests
Investment banking; private equity; asset management; wealth management
Yanru Zhou China
Yanru.Zhou.mfe2017@said.oxford.edu
Zhejiang University, China, BSc Economics (Major: Finance)
Languages: Mandarin
IBD Intern, GF Securities, China
- Analysed three target companies’ financial statements and assisted in due diligence in an overseas M&A transaction
- Engaged in raising US$400m capital for listed company through secondary offering
Summer Investment Research Intern, TMT Sector, JD Capital, China
- Took 46-page memorandum for investment covering business models and financial analysis
- Modelled targets’ valuations with methods of DCF, ARPU and comparable company analysis respectively
Financial Markets Intern, Industrial and Commercial Bank of China, China
- Conducted market analysis on Brent Oil on Fundamental and Technical Analysis
- Assisted with 12 interest rate swap transactions connected with Shibor
Career interests
- Mergers and acquisitions; equity research; asset management; financial markets

Shu Zhu China
Shu.Zhu.mfe2017@said.oxford.edu
Columbia University, USA, MSc Applied Analytics; Renmin University of China, China, BSc Economics; City University of Hong Kong, China, Exchange Programme; CFA Level 1
Languages: Mandarin
Intern, DebtMaven, US
- Conducted due diligence session for 50 middle market private equity firms
- Created customer database, 2k+ companies
Intern, CITIC Securities, China
- 10+ weekly reports about real-estate market
Trainee, Citi Bank, China
- Received training on financial products, operation, compliance and risk
Analyst Assistant, AC Nielsen, China
- Conducted 60 in-depth interviews with China Mobile users
IBD Intern, Essence Securities, China
- Performed due diligence for five pre-listing companies
- Ensured financial data quality and built cash flow projection and DCF valuation models
Career interests
- Investment banking; corporate finance

Keer Zhuo China
Keer.Zhuo.mfe2017@said.oxford.edu
University of California, Santa Barbara, USA, BA (Highest Hons) Economics and Accounting
Languages: Mandarin
Rotational Analyst in Equity Research and Asset Management, CITIC Securities, China
- Presented analyses during client conferences, resulted in 20+ new client acquisitions and new total investment of US$15m
- Managed portfolios of high net-worth clients, resulting in 4Q16, 1Q17 and 2Q17 returns all above benchmark and achieving client retention rate of 90%
Executive Assistant to GM, CRRC Equity Investment & Fund Management, China
- Collaborated with senior management to establish investment subsidiary; initiated new financial projects, assisted in daily administration and took minutes of meetings
Commercial Banking Summer Analyst, HSBC, China
- Participated in rigorous eight-week training programme across four functions including foundational finance, commercial banking, client relations, and business administration
Career interests
- Asset management; private banking; management consulting; entrepreneurship
Said Business School at the University of Oxford blends the best of new and old. We are a vibrant and innovative business school, deeply embedded in an 800-year-old, world-class university. We create programmes and ideas that have global impact. We educate people for successful business careers, and as a community seek to tackle world-scale problems. We deliver cutting-edge programmes and ground-breaking research that transform individuals, organisations, business practice, and society. We seek to be a world-class business school community, embedded in a world-class university, tackling world-scale problems.

Taught Programmes
- MBA
- Oxford 1+1 MBA
- Executive MBA
- MSc in Financial Economics
- MSc in Major Programme Management
- MSc in Law and Finance
- Diploma in Financial Strategy
- Diploma in Global Business
- Diploma in Organisational Leadership
- Diploma in Strategy and Innovation
- BA in Economics and Management

Research Programmes
- DPhil Programme in Management Studies

Executive Education Leadership
- Oxford Advanced Management and Leadership Programme
- Oxford Strategic Leadership Programme
- Oxford High-Performance Leadership Programme
- Women Transforming Leadership Programme

Finance
- Oxford Chicago Valuation Programme
- Oxford Private Equity Programme
- Oxford Real Estate Programme
- Oxford Impact Investing Programme
- Oxford Social Finance Programme

Strategy, Risk and Reputation
- Oxford Scenarios Programme
- Consulting and Coaching for Change
- Corporate Affairs Academy
- Oxford Strategic Marketing Programme
- Oxford Programme on Negotiation
- Corporate Reputation and Executive Leadership Programme

Custom Executive Education

© 2017 SAID BUSINESS SCHOOL