Executive MBA Profile Book

Saïd Business School at the University of Oxford blends the best of new and old. We are a vibrant and innovative business school, deeply embedded in an 800-year-old, world-class university. We create programmes and ideas that have global impact. We educate people for successful business careers, and as a community seek to tackle world-scale problems. We deliver cutting-edge programmes and ground-breaking research that transform individuals, organisations, business practice, and society. We seek to be a world-class business school community, embedded in a world-class university, tackling world-scale problems.

Engaging with the Oxford Said Career Development Centre
Oxford Said students have diverse and global career aspirations. There are many ways in which companies collaborate with the Oxford Said Career Development Centre, in order to engage with a global talent pool and to further build their brand on campus. Below is an outline of different opportunities:

Advertising roles to current students and alumni
The Career Development Centre can facilitate recruitment for employers, by advertising MBA programmes, internships and full-time roles to current students and alumni on our online careers portal: Careers@Said (available for full-time MBAs, Executive MBAS, MFEs and MPMs) as well as targeting specific students with opportunities.

Holding corporate events at the school
Employers are encouraged to conduct a company presentation and networking event on campus during the year to raise awareness of opportunities within the company and meet current students.

The Career Development Centre can also facilitate smaller, targeted events such as lunches, seminars, panel discussions, and interviews on campus for employers to meet potential hires.

Employers are invited to attend school-wide conferences, as delegates or panel members, where you can meet students from the business school and wider University, and participate in knowledge exchange of the company’s current initiatives.

Oxford Business Networks
Employers can engage with our Oxford Business Networks (OBNs) for different industries and geographies, when these are formed in October every year. These student-led groups organise events for students throughout the year, based around business in different industries and geographies. The OBNs also arrange visits to company offices to learn more about current work within the company and experience the company culture.

Student Projects
Employers are encouraged to join other companies in offering a Strategic Consulting Project (SCP) to a group of 3-4 MBA students, or alternatively an internship (both summer credited options for MBA students) in order for companies to gain fresh insights on a current business problem and offer valuable work experience to students.

Case competitions
Some companies offer a case competition to students within the school to gain students’ expertise on current business initiatives and engage in a more academic setting.

Further information
For further details, please contact the Careers Centre on 01865 288441 or email careers@sbs.ox.ac.uk
Rob Asplin
UK

Gopal K Bajaj
USA

Charles Tad Bohannon
USA

Mihai Bonca
Romania

Robert.Asplin.embba-s17@said.oxford.edu

Gopal.Bajaj.embba-s17@said.oxford.edu

Charles.Bohannon.embba-s17@said.oxford.edu

Mihai.Bonca.embba-s17@said.oxford.edu

Institute of Chartered Accountants of England and Wales (ICAEW), UK; ACA; Association of Chartered Certified Accountants, UK; FCACA; ICAEW, UK, Diploma Corporate Finance; SII, UK, Certificate Corporate Finance; Durham University, UK, BA Business Finance

Johns Hopkins University School of Medicine, USA, Chief Resident Radiation Oncology; Harvard Medical School / Beth Israel Deaconess Medical Center, USA, Internship Internal Medicine; University of Kansas School of Medicine, USA, MD (Alpha Omega Alpha); University of Kansas, USA, BA (Hons) Biology, BS (Hons) Genetics

Washington University, USA, LLM Taxation; William H Bowen School of Law, University of Arkansas at Little Rock, USA, JD; Hendrix College, USA, BA Political Science

The Economic Studies Academy Bucharest, Romania, MSc Marketing Policies, BSc Economics (Major: Marketing)

Languages: Hindi

Languages: Romanian

Languages: Romanian

Languages: Romanian

Managing Director, Better Capital, UK

Chairman and Medical Director of Radiation Oncology, Inova Schar Cancer Institute, USA

CEO of largest public drinking water utility in the state, serving over 435,000 customers in 18 cities and communities

Manager of graduate programme with national mid-market M&A boutique

Clinical lead for strategic development, patient safety and care standardisation across five clinical sites

Lead clinical initiative to implement US$100m regional proton therapy service line

Oversee clinical quality improvement initiatives and programme accreditation requirements

Oversee onsite graduate medical education and mentoring

Involved in strategic growth and operational leadership of large, single-speciality physician practice

Provide interface between clinical teams and contracting administrative entities and hospitals

Oversee oncology and inpatient medical education and mentoring

Associate Professor, Radiation Oncology, Virginia Commonwealth University, USA

Instructor in Radiation Oncology and Medical Oncology, Sidney Kimmel Comprehensive Cancer Center at Johns Hopkins, USA

Overseas resident education and clinical research within the head and neck cancer service line

Author and lecturer on head and neck cancer and advanced radiation technologies

In mentorship and education to support the medical school curriculum

Attended clinical and professional education of over 1,000 physicians from around the country

Provided a leadership position in online and e-commerce industry in CEE

Private equity; venture capital; corporate finance; entrepreneurship

Estate Transactions

Various portfolio company non-executive directorships

Executive, Buy-sell-side and fundraising deal leader, executing many transactions across wide range of sectors

Member of graduate programme with national placements in collaborative management, due diligence and business development

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Career interests

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General secretaries of China national level
Represented China on diplomatic conventions at Federation, China
Committee Member, All China Youth
As youngest founding principal
Opened one of China’s first international schools
Responsible for overseas investment
Feishang Group, RMB¥100bn turnover
Managing Director, FEISHANG Group, UK

Languages:
(Hons) Economics

Alexander Chen
Scottland, China
Alexander.Chen.embba-s17@said.oxford.edu
University of Oxford, UK, PGDip Financial Strategy; University College London, UK, BSc (Hons) Economics
Languages: Mandarin, Cantonese
Vice President, Bright Scholar Education Holdings, China
British Business Award winner
Responsible for successful NYSE IPO listing at US$2bn valuation
Responsible for group’s strategy setting and global M&A initiatives
Managing 52 schools, 6,000 teaching staff and over 30k students worldwide
Co-founder, Kirkcaldy Family Office, UK
Providing services for families of China Fortune 500 companies and industry leaders
Responsible for (their) education and family wealth management services
Managing Director, FEISHANG Group, UK
Feishang Group, RMB¥100bn turnover investment holding company
Responsible for overseas investment opportunities within insurance, healthcare, education, technology and emerging sectors
Founding Principal, Yinghao College (International School), China
Opened one of China’s first international schools as youngest founding principal
Committee Member, All China Youth Federation, China
Represented China on diplomatic conventions at national level
MCCPC is a political organisation at national level.
Former members include past presidents and general secretaries of China
Career interests
Resolving global education issues
EXECUTIVE MBA CLASS OF SEPTEMBER 2017 | WWW.SBS.OXFORD.EDU

Tom Grand UK
Tom.Grand.emba-s17@said.oxford.edu

Durham University, UK, LLB (Hons) Law; University of Westminster, UK, MA, International Liaison and Communication
Languages: French

Regional Director, Achilles Information, UK and Ireland
Sales Region Award 2015; exceeded 120m budget following tender and negotiating retention of largest global customer
designed and implemented revised sales strategy and structure
Promoted to Executive Management Team, 2016

Enterprise Sales Manager, Symantec, EMEA
Sales leadership for direct and channel sales, US$12m TCV and 52m APR budget, YOY performance >100%
Achieving alignment and financial integration of multiple cyber security service and SAAS business units
Commercial management of US$4m joint operational investment

Account Manager, MessagesLabs, UK
Consistently achieved and exceeded quotas, 117% FY06, 167% FY09, 132% FY10
Secured largest global customer US$9m ARR, US$50m TCV

Officer, Army, UK and France
Various leadership and command positions of up to 40 personnel on operations and in training for operations

Direct commando monitor

Career interests
Academia, consulting; business development; business strategy; mergers and acquisitions; civil service and government; corporate strategy; private equity; relationship management; entrepreneurship; sales; sustainability; hedge fund; information technology; venture capital; innovation

Nishant Grover Thailand
Nishant.Grover.emba-s17@said.oxford.edu

University of Pune, Symbiosis Law College, India, Bachelor of Social Sciences, LLB Languages: Hindi, Bahasa Indonesia

Chief Operating Officer, Asset World Corporation (TCC Group), Thailand
Overall Profit and Loss responsibility for hospitality and residential business
Managing assets size of US$2bn, covering 46 hotels in 7 countries with 7,500 employees and several residential projects; over 50 new projects in pipeline

Direct reports: Finance, HR, Operations, Property Management, Legal, Government Affairs, Sales and Marketing, and Business Development
Over 30% YoY growth for 2015-16 and 2016-17

Chief Operating Officer – Asia Pacific, Lixil Water Technology (Lixil Group), Singapore
Profit and Loss responsibility for projects business of US$600m
Executed merger of various businesses across Asia Pacific, covering people and processes
Delivered double-digit YoY growth

Senior Vice President, Projects – Asia Pacific, Grohe, Singapore
Profit and Loss responsibility for projects business instituted and implemented industry-leading processes
Established industry-led relationships with key customers in this region
Projects business grew to 50% of overall business, creating major value for company

Regional Vice President – Indonesia, Korea and ANZ, Grohe, Indonesia
Overall Profit and Loss responsibility for the markets of Indonesia, Korea and ANZ

Quadripled the business in Indonesia in four years of holding it as the third-largest business in Asia Pacific, after China and India
Transformed the market of Korea to register double-digit growth from decline in previous three years

Chalked out five-year plan in ANZ market to double the business

Developed and implemented channel and pricing strategy in all markets

Career interests
Private equity; consumer goods; real estate

Pervaiz Gul Australia, Pakistan, Singapore Work Authorisation
Pervaiz.Gul.emba-s17@said.oxford.edu

Languages: Punjabi, Urdu

Chief Digital Advisor, Microsoft, Australia
Head of Strategy for Microsoft’s strategic partnership with an ASX 10 listed company – the partnership would result in >AUS$500m/yr in additional revenues for Microsoft within the next five years (5x increase)

Led Microsoft leads teams from product engineering, research, business development, sales and professional services while working closely with legal team

Led business, sales, partner and execution strategy for large and complex transformation programmes across Asia Pacific, Middle East and ANZ with >AUS100m budgets

Led digital advisory team to help CoEs envision and launch new business and operating models in FSI, Telecom, retail, FMCG and public sector

Led team to improve World Bank ranking for ease of doing business by transforming policies, organisational structure and tools for Labour, Immigration, Home Affairs and Manpower departments for a country in the APAC region

Strategy Advisor, Microsoft, Singapore
Strategic Engagement Lead for public sector in Asia Pacific coaching sales, presales and IT project delivery leads

Created new engagement, sales and operation models to improve deal velocity, decrease cost of sales and target strategic customers

Solution Sales Manager, NCS, Singapore

Led sales, presales, partner and delivery teams to win and execute large programs of change

Solution Manager, CrimsonLogic, Singapore

Led sales, operations, IT architecture and delivery teams to execute on >AUS30m nationwide programme, which won second place at UN Public Service Awards in 2010

Planned, negotiated and executed large national transformation programmes on Public-Private Partnership and Build-Operate-Transfer models with government agencies in Asia Pacific, Middle East and Central African countries

Career interests
Digital transformation; innovation strategy; business model innovation; entrepreneurship; strategy; management consulting

Mike Hindi Lebanon, France, Swiss Work Authorisation
Mike.Hindi.emba-s17@said.oxford.edu

ETH, Zurich, Switzerland, MSc Management Technology and Economics; Stanford University, USA, Business Administration; Bocconi University, Italy, Management; Ecole Polytechnique Federale de Lausanne, Switzerland, BS Computer Engineering Languages: French, Arabic, Spanish, German, Italian

Senior Manager, Novartis, Switzerland
Member of Global Procurement IT
Commercial negotiations and implementations of Global Master Service Agreements with strategic vendors (yearly spend of approx AUS450m)
Development, consolidation and negotiation of new rate card (approx 25k datapoints) with strategic vendors and across IT functions
Design of Supplier Management Operating Model
Strategic programs and cross-divisional projects

Business Change Manager, Bank Julius Baer, Germany
Member of PMO office responsible for Merger and Integration of bank Julius Baer and bank Merrill Lynch

Business process management, change management, project management

Senior Consultant, Open Web Technology, Switzerland
Consulting services in digital transformation
Project management, business process management, strategic marketing, multichannel research and analysis

Business Transformation and Integration Project Specialist, Ecolab, Switzerland
Member of Business Transformation office responsible for merger, integration and restructuring (ie acquisition of Nalco for US$6bn and EMEC restructuring for US$2.5bn)
Design and implementation of processes to track, analyse and report all transformation projects across EMEA region

Volunteer in Exporting Strategy, Bairexport (NGO), Argentina

Research, analysis and consultancy for Argentinian SMEs (luxury goods, machines and services)

Financial Advisor, Swisslife, Switzerland

Business development, relationship management and financial advisory to private clients

Career interests
Mergers and acquisitions; private equity; venture capital; strategy; business development; business transformation
Kevwe Ijatomi  
Nigeria, UK  
Kevwe.ijatomi.emba-s17@said.oxford.edu

University of Oxford, UK, PGDip Financial Strategy; Chartered Institute of Management Accountants, UK, ACMA, CGMA; UWE Bristol Business School, UK, MSc International Management; Delta State University, Nigeria, BSc (Hons) Accounting

Head of EMEA Business Operations, Hitachi Vantara, UK

Created business operations practice for EMEA  
Responsible for providing sales management with internal consultancy service and analytical input to support decision-making  
Achieved US$12m reduction in working capital by optimising loan process  
Supporting optimisation model transformation from a product business to IoT and data solutions

EYEA FP&A Manager, Hitachi Data Systems, UK

Oversee and delivery of annual financial plan for US$810m business unit across 21 countries  
Responsible for financial modelling to support strategic decision-making, including new product launches, sales incentives, quota setting, and investment allocation  
Finance business partner to two sales executives responsible for analysis

Specialist Finance Analyst, Hitachi Data Systems, UK

Financial management and planning for corporate functions; US$110m OPEX  
Advanced modelling techniques to build financial plan for 21 countries  
Hitachi Sapphire Award for innovation

Finance and Service Delivery Analyst, EE, UK

Commercial support on bids and tenders over £5bn  
Lead for new system launch – Ariba  
Supported integration of Change PCs and T Mobile to meet £3.5bn synergy targets  
Service delivery manager for 15 analysts

Settlement Analyst, EE, UK

Responsible for interconnect settlements of £1bn  
Led process improvements that reduced exposure to bad debt by £5-6m annually  
Supported commercial negotiations and modelling for new channel partners

Internal Auditor, Jumekt, Nigeria

Career interests  
Information technology; internet of things; emerging markets; strategy; strategic planning; entrepreneurship; finance

Martin Kaasgaard  
Denmark  
Martin.Kaasgaard.emba-s17@said.oxford.edu

Aalborg University, Denmark, MSc Engineering, Industrial Management; Aarhus University, Denmark, GBDA Organisation and Leadership Languages: Danish  
Vice President, Vestas Wind Systems A/S, Denmark  
Rotor engineering  
Control engineering  
Transport and handling  
Building highly motivated, capable and performing management teams  
Vice President, Factory Manager, Vestas Wind Technology (China) Co Ltd, China  
300% growth in three years  
Leading two factories with 900 people  
Building a highly motivated, capable and performing management team  
Building a worldwide supply chain  
CEO, Varios, Dubai  
Building two businesses from scratch  
Quality Manager, Bang & Olufsen, Denmark  
Sourcing of development and production in Asia and Central Europe  
Implementing TS16949 in the company  
Career interests  
Strategy; business development; renewable energy; entrepreneurship; mergers and acquisitions

Arshak Karapetyan  
Armenia  
Arshak.Karapetyan.emba-s17@said.oxford.edu

Yerevan State University, Armenia, PhD Law Languages: Armenian, Russian  
Director, Yerevan My Love Foundation, Armenia  
Managing seven figure projects  
Developed and implemented ‘Doing more with less’ strategy, resulting in more than 20% reduction of project costs  
Building and maintaining relationships with charities, donors, benefactors and supporters  
Leading financial, contracting, logistic, procurement and other operational functions

Managing Director, Armenia, Rasia FZE, UAE  
Concession agreement with Government of Armenia on construction and further exploitation of 305km railway connecting China with Europe and Persia Gulf with Black Sea; estimated cost US$3.2bn  
Contact with Government of Armenia  
Working closely with president of company to establish and maintain relationships with international financial institutions, international construction companies etc  
Assisted completion of Railway Feasibility Study; coordinated translations and submission to Armenian Government

Lecturer, Yerevan State University, Armenia  
Chair of Theory and History of Law (main subjects: Philosophy of Law, Legal Theories)

Advocate, Investment Law Group, Armenia  
Drafting contracts, legal opinions, legal due diligences (OPIC, Citibank, Black Sea Trade and Development Bank etc)  
Correspondence of foreign investment projects (Fortune Resources iron mine project – estimated investment US$400m)  
Reorganisation of legal entities, restructuring, mergers and acquisitions (PepsiCo Armenia, RusA etc)

Career interests  
Large-scale infrastructure projects; PPP; entrepreneurship; business development; strategy, start-up, investments; emerging markets

Edward Keelan  
UK  
Edward.Keelan.emba-s17@said.oxford.edu


Investment Director, Octopus Investments, UK

Originating deals, leading commercial and legal negotiations, creating and reviewing financial models, presenting opportunities to investment committees  
Focus on flexible debt and minority equity into established UK SMEs, agnostic of sector  
Representing Octopus as a Non-Executive Director on the boards of investee companies (Countrywide Healthcare Supplies and Anglo European Group)

Last successful investments into Premiership football clubs and county cricket clubs  
Originated and led creation of Reserve Power investment team (£250m invested in 400m of peaking gas power plants)

Led an entrepreneurial project into the development and investment in solar energy sites, which totalled £40m of investment across 20 sites in the UK

Operations Manager, KorteQ, UK

Founding employee of the Rolls-Royce spin-out, reporting directly to the CEO  
Responsible for development of business and marketing strategy, helping to grow turnover from £5m to £1m in three years  
Responsible for consulting projects on the management of knowledge in FTSE 250 companies including British Energy (now EDF) and BAE Systems

Commercial Manager, Rolls-Royce, UK

Responsible for ensuring Rolls-Royce, suppliers and customers adhered to commercially agreed contracts

Membership Manager, British American Chamber of Commerce, USA

Assisted CEO to help promote British trade in Northern California  
Increased sales of British standards by 100%  
Formalised the recruitment of interns, which saw a tenfold increase in applications

Career interests  
Behavioural finance; business strategy; corporate finance; corporate strategy; private equity; entrepreneurship; venture capital
Shahrez Khan
Pakistan
Shahrez.Khan.emb-a17@said.oxford.edu
The University of Western Ontario, Canada, BA Economics; University College Lahore (University of London International Programme), Pakistan, Diploma Economics
Languages: Urdu, Punjabi

Director, Cotcom Sourcing, Pakistan
Led development of high-performance textiles for Wool-Mart, Kohls, Macy's, Bloomingdales, Ralph Lauren, and Kate Spade
Captured 15% of Australian bed linen and towel market through partnership with Simba Global
Established quality monitoring in 14 textile mills to build fabric order capacity of 48 million metres
Reduced production costs by 20% through innovative product development and improved production efficiencies by 5% at 14 textile mills

Chief Strategy Officer, Namal University, Pakistan
Namal University, envisioned to be Pakistan's first Knowledge City by 2030, is the only rural higher education institution in Pakistan providing financial assistance to over 90% of its student body
Initiated 25-year plan for land acquisition, corporate strategy and funding
Led key negotiations with Pakistan's higher education regulating body to secure degree-awarding status for Namal University
Designed global fundraising campaigns across 100 cities to raise 30% of the US$1bn target, through donations and annual membership drives, to finance infrastructure expansion and operations

Partner, Winthorpe Valentine LLC, US
Partnered with real-estate tech company to set up worldwide vacation rental model for properties in key cities
Managed 30 centrally located properties worth US$39.5m in NY, LA, Melbourne and Dubai through a calendar management system with an annual turnover of US$1.5m

Merchandiser, Macy's Merchandising Group, Hong Kong
Led design and sourcing of US$600m bed linen from across China with on-time shipment of 98%
Streamlined online supply chain management that reduced vendor errors and cut costs

Associate Merchandiser, Synergies Worldwide, New York
Revamped quality assurance systems across South Asia, 98% inspection pass rates

Career interests
Entrepreneurship; technology; real estate; venture capital; retail; e-commerce; emerging markets; global trends

Khaled Lababidi
Canada, United Arab Emirates (Work)
Khaled.Lababidi.ema-b17@said.oxford.edu
University of Toronto, Canada, BSc Computer Engineering; Wilfried Laurier, Canada, Masters Strategy and Finance
Languages: Arabic

Advisor, Knocki.com, Canada
Focus on sales and strategy for Artificial Intelligence video recruitment start-up, secured contracts within GCC, Turkey and Pakistan
Regional Manager - Natural Resources and Utilities Clients, HSBC, United Arab Emirates
Currently establishing a team across GCC, Egypt, Algeria and Turkey, focused on corporate banking

Director of Energy and Natural Resources
Clients, National Bank of Abu Dhabi, United Arab Emirates
Led origination of debt capital markets, project financing, corporate financing, and global markets products in relation to a portfolio of large oil and gas, power, and water clients
At growth sector for the bank with portfolio revenues increasing 38% within three years
Arranged and closed over USD2bn in financing activities within the UAE, Bahrain, Saudi Arabia and Kuwait

Vice President of Strategic Oil, Gas and Power Clients, BNP Paribas, Canada, US, Bahrain
Led origination of investment banking products (mergers and acquisitions, debt capital markets and project financing advisory) in relation to a portfolio of large energy and commodities clients
Completed transactions in over 15 countries across Canada, US, South America, UK and Africa

Leading/managing teams of bankers in origination, execution and monitoring of various forms of lending and equity investments in Eastern Europe and the CIS
Lending experience includes appraising and structuring; secured short- and long-term debt, co/offset-balance sheet lending including project finance, working capital and structured trade finance, acquisitions and restructurings

Career interests
Entrepreneurship; renewable energy; artificial intelligence; venture capital; private equity; fintech

Robb Lakritz
USA
Robb.Lakritz.ema-b17@said.oxford.edu
Emory University Law School, USA, JD; University of Michigan, USA, BA (Hon's) Political Science
Chief Executive Officer, LaKritz Holdings, USA

Oversees privately held investment fund with diversified property holdings across various asset classes in multiple jurisdictions
Authorizes all new acquisitions and the redevelopment of existing assets; approves all annual entity-level operating budgets, reporting, and tax compliance
Superior performance of all real-estate development professionals, architects, designers, accountants, legal counsel, sales and leasing agents, and property managers

Chairman and Founder, LaKritz Advisors, USA

Founded award-winning property development company based in Washington DC, served as chief executive officer from 2004–14, and currently as chairman
Acquired, planned, developed, built and operated residential, office, retail and institutional real-estate assets valued in excess of US$400m
Joint venture partner with UK-based Grosvenor on US$750m mixed-use development in Washington DC

Named among the most influential business leaders under 40 in the US capital

Advisor to the Deputy Secretary, US Department of Treasury, USA
Senior-ranking US economic official, appointed by President George W Bush

Managed broad portfolio of international economic policy initiatives at the US Treasury, working with other G8 finance ministries, the World Bank and the IMF

Named by The Wall Street Journal to its Future of Finance Initiative in 2009, alongside other senior-ranking economic officials from five other US presidential administrations

Attorney, Baker Donelson, USA
Legal counsel to the firm's multinational clients on all aspects of international project acquisition, development and finance

Has experience underwriting, negotiating, arranging financing for and closing cross-border transactions in Europe, Asia and Latin America

Career interests
Real estate; private equity; board governance; portfolio management; corporate leadership

Sophie Landry
France, UK
Sophie.Landry.emb-a17@said.oxford.edu
CFA Institute, UK, CFA Charterholder; University of Strasbourg, France, MSc (Hons) Management and Finance; Sciences Po Lyon, France, BA Philosophy, Politics and Economics
Languages: French, German

Managing Director, Financing and Risk Solutions, NatWest Markets (RBS), UK
Led strong increase in Flow Rates and Solutions client revenues for Germany, Austria and Switzerland, up 48% in first year and 20% in second with a leaner team
Delivering solutions defined by high-value custom-tailored client opportunities through insight and relationship
Flow Rates transformation into high-volume low-cost client transactions via efficient execution and e-commerce

IMF and World Bank annual meetings with C suite and senior finance leaders

2015 Award for Thinking Long Term; ongoing involvement in strategic projects and talent management

Managing Director, Credit Suisse, UK
Devisements of legacy portfolios of structured products, leveraged and distressed loans
Capital management, secured funding, derivatives and collateral optimisation, driven by Basel III

Co-head of Fixed Income Structured Sales Germany and Austria, Nomura, UK
Managed sales team of nine, responsible for banks, insurers, pension funds and asset managers

Trustee of The Nomura Charitable Trust

Managing Director, Fixed Income Division, Lehman Brothers, UK
Worked on the rescue sale of SachsenLB to LLBN and negotiated the US$36bn ARS portfolio asset management mandate awarded to LBAM in 2003, one of the first bad banks in Europe
Cross-departmental teamwork with investment banking, DCM and asset management

Director, Structuring and Sales, Société Générale, UK and Germany
Structured and traded interest rate derivatives and credit products, based in London and Frankfurt

2002 SG Debt Finance Innovation award
Launched and set up fixed-income structured product distribution in Eastern Europe

Knowledge sharing tour to SG Tokyo and Asia

Career interests
Financial markets; private equity; strategy; corporate governance; management; executive leadership
**Conrad Lee**

**UK, Canada**

Conrad.Lee.emb-a178@said.oxford.edu

Imperial College London, UK, MEng Mechanical Engineering; CFA Institute, USA, Chartered Financial Analyst; CMT Association, USA, Chartered Market Technician

**Managing Director, Stifel Nicolaus, UK**

Head of European high-yield bond trading

Responsible for revenue production from management of credit risk, generating trade ideas for institutional clients, working with a research and sales team of 45 people.

Won mandate to unwind €200m bond portfolio for institutional client

Managed transition to new electronic trading systems and integration of new technology vendors

**Vice President, Royal Bank of Scotland, UK**

Trader for European high-yield consumer and retail sectors

Responsible for risk management and hedging with credit derivatives and capital structure arbitrage

Helped create and manage electronic trading systems for high-yield bond market, leading to team being no. 2 in Euromoney survey for high-yield electronic trading.

Worked with sales and research to draft trade ideas, and price new issuance for syndicate and Worked with sales and research to draft trade ideas, and price new issuance for syndicate and

**Associate, Dresdner Kleinwort, UK**

Trader on the European convertible bond and high-yield market-making desk

Responsible for daily review of repo and financing arrangements for desk’s bond inventory

Managed unwind of the desk’s €1.5bn synthetic derivatives portfolio during the financial crisis

**Career interests**

Asset management; business development; corporate finance; credit investment; entrepreneurship; financial markets; fintech; hedge funds; portfolio management; private equity; start-ups; restructuring; venture capital

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**Aymeric Leruste**

**Belgium**

Aymeric.Leruste.emb-a178@said.oxford.edu

**Managing Director, Stifel Nicolaus, UK**

Head of European high-yield bond trading

Responsible for revenue production from management of credit risk, generating trade ideas for institutional clients, working with a research and sales team of 45 people.

Won mandate to unwind €200m bond portfolio for institutional client

Managed transition to new electronic trading systems and integration of new technology vendors

**Vice President, Royal Bank of Scotland, UK**

Trader for European high-yield consumer and retail sectors

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Worked with sales and research to draft trade ideas, and price new issuance for syndicate and Worked with sales and research to draft trade ideas, and price new issuance for syndicate and

**Associate, Dresdner Kleinwort, UK**

Trader on the European convertible bond and high-yield market-making desk

Responsible for daily review of repo and financing arrangements for desk’s bond inventory

Managed unwind of the desk’s €1.5bn synthetic derivatives portfolio during the financial crisis

**Career interests**

Asset management; business development; corporate finance; credit investment; entrepreneurship; financial markets; fintech; hedge funds; portfolio management; private equity; start-ups; restructuring; venture capital

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**Curtis Linton**

**USA**

Curtis.Linton.emb-a178@said.oxford.edu

**CEO, Domino Foundation, USA**

Founded company 2017

Consulting services for school principals and educational leaders

Launched Growth and Equity Leadership Institute

Organising network of experts in equity and Curious School

**CEO, Curious School, USA**

Founder company 2017

Consulting services for school principals and educational leaders

Launched Growth and Equity Leadership Institute

Organising network of experts in equity and Curious School

**Chief Officer of Education, School Improvement Network, USA**

Part owner and board member

Provided online media-based professional development for >1m K-12 educators.

Led product and content development teams

Produced >3,000 media learning segments

Grew company from US$2m to US$43m over 10 years

**CEO, Domino Foundation, USA**

Founded in 2006

Serves families who have adopted transracially with educational classes and social experiences

Provided services for over 1,000 families

Run annual multi-cultural summer camp for adoptees

**Author, Corwin Press, USA**

Wrote and published best-selling Equity 101 series for K-12 educators

Co-authored best-selling national book of the year: Courageous Conversations About Race, Version 1

Presented hundreds of keynotes and workshops to educators throughout North America

**Career interests**

Education; media; entrepreneurism; technology; consulting; strategy; social entrepreneurism; hospitality

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**Igor Liski**

**Ukraine**

Igor.Liski.emb-a178@said.oxford.edu

**Managing Director, Ukraine Energy, Ukraine**

Responsible for strategy development

Attracted foreign investments in paper industry; increased production volume by 40%

Raised €17m Austrian investment in honey plant construction

**Member of the Board of Directors, EastCoal Inc, UK**

Responsible for strategy development

Representation of a company in Eastern Europe

**CEO, Effective Investments, LLC in 2007; company has grown from a**

**CEO, Krasnoluchskaya Processing Plant**

Discharged enterprise from bankruptcy; more than 300 people were employed at the plant

**Managing Director, Ukraine Energy, Ukraine**

Developed and executed the company’s business strategy

Assured independent supplies of the first Ukrainian glass for the largest Ukrainian industrial enterprises

**CEO, Krasnoluchskaya Processing Plant**

Discharged enterprise from bankruptcy; more than 300 people were employed at the plant

**Career interests**

Asset management; business development; business strategy; innovation strategy; corporate governance

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**Aymeric Leruste**

**Belgium**

Aymeric.Leruste.emb-a178@said.oxford.edu

**Managing Director, Stifel Nicolaus, UK**

Head of European high-yield bond trading

Responsible for revenue production from management of credit risk, generating trade ideas for institutional clients, working with a research and sales team of 45 people.

Won mandate to unwind €200m bond portfolio for institutional client

Managed transition to new electronic trading systems and integration of new technology vendors

**Vice President, Royal Bank of Scotland, UK**

Trader for European high-yield consumer and retail sectors

Responsible for risk management and hedging with credit derivatives and capital structure arbitrage

Helped create and manage electronic trading systems for high-yield bond market, leading to team being no. 2 in Euromoney survey for high-yield electronic trading.

Worked with sales and research to draft trade ideas, and price new issuance for syndicate and Worked with sales and research to draft trade ideas, and price new issuance for syndicate and

**Associate, Dresdner Kleinwort, UK**

Trader on the European convertible bond and high-yield market-making desk

Responsible for daily review of repo and financing arrangements for desk’s bond inventory

Managed unwind of the desk’s €1.5bn synthetic derivatives portfolio during the financial crisis

**Career interests**

Asset management; business development; corporate finance; credit investment; entrepreneurship; financial markets; fintech; hedge funds; portfolio management; private equity; start-ups; restructuring; venture capital

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**Curtis Linton**

**USA**

Curtis.Linton.emb-a178@said.oxford.edu

**CEO, Domino Foundation, USA**

Founded company 2017

Consulting services for school principals and educational leaders

Launched Growth and Equity Leadership Institute

Organising network of experts in equity and Curious School

**Chief Officer of Education, School Improvement Network, USA**

Part owner and board member

Provided online media-based professional development for >1m K-12 educators.

Led product and content development teams

Produced >3,000 media learning segments

Grew company from US$2m to US$43m over 10 years

**CEO, Domino Foundation, USA**

Founded in 2006

Serves families who have adopted transracially with educational classes and social experiences

Provided services for over 1,000 families

Run annual multi-cultural summer camp for adoptees

**Author, Corwin Press, USA**

Wrote and published best-selling Equity 101 series for K-12 educators

Co-authored best-selling national book of the year: Courageous Conversations About Race, Version 1

Presented hundreds of keynotes and workshops to educators throughout North America

**Career interests**

Education; media; entrepreneurism; technology; consulting; strategy; social entrepreneurism; hospitality

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**Igor Liski**

**Ukraine**

Igor.Liski.emb-a178@said.oxford.edu

**Managing Director, Ukraine Energy, Ukraine**

Responsible for strategy development

Attracted foreign investments in paper industry; increased production volume by 40%

Raised €17m Austrian investment in honey plant construction

**Member of the Board of Directors, EastCoal Inc, UK**

Responsible for strategy development

Representation of a company in Eastern Europe

**CEO, Effective Investments, LLC in 2007; company has grown from a**

**CEO, Krasnoluchskaya Processing Plant**

Discharged enterprise from bankruptcy; more than 300 people were employed at the plant

**Managing Director, Ukraine Energy, Ukraine**

Developed and executed the company’s business strategy

Assured independent supplies of the first Ukrainian glass for the largest Ukrainian industrial enterprises

**CEO, Krasnoluchskaya Processing Plant**

Discharged enterprise from bankruptcy; more than 300 people were employed at the plant

**Career interests**

Asset management; business development; business strategy; innovation strategy; corporate governance

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**Conrad Lee**

**UK, Canada**

Conrad.Lee.emb-a178@said.oxford.edu

Imperial College London, UK, MEng Mechanical Engineering; CFA Institute, USA, Chartered Financial Analyst; CMT Association, USA, Chartered Market Technician

**Managing Director, Stifel Nicolaus, UK**

Head of European high-yield bond trading

Responsible for revenue production from management of credit risk, generating trade ideas for institutional clients, working with a research and sales team of 45 people.

Won mandate to unwind €200m bond portfolio for institutional client

Managed transition to new electronic trading systems and integration of new technology vendors

**Vice President, Royal Bank of Scotland, UK**

Trader for European high-yield consumer and retail sectors

Responsible for risk management and hedging with credit derivatives and capital structure arbitrage

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**Associate, Dresdner Kleinwort, UK**

Trader on the European convertible bond and high-yield market-making desk

Responsible for daily review of repo and financing arrangements for desk’s bond inventory

Managed unwind of the desk’s €1.5bn synthetic derivatives portfolio during the financial crisis

**Career interests**

Asset management; business development; corporate finance; credit investment; entrepreneurship; financial markets; fintech; hedge funds; portfolio management; private equity; start-ups; restructuring; venture capital

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Provide natural text
Solomon Obange
Kenya

Solomon.Obange.emba-s17@said.oxford.edu


Languages: Kiswahili

Chief, Security and Safety Services, National Parliament, Kenya

Adviser to CEO on formulation, interpretation and implementation of security and safety policy

Led team that successfully set up US$1bn integrated security management system (ISMS)

Responsible to CEO for effective and efficient management of ISMS in consistency with the requirement of National Security Agency

Maintained stable and secure environment despite heightened security threat levels in the country

Serjeant-at-Arms, Senate, Kenya

Responsible to CEO for planning and coordination of functions and services

Led team that successfully set up the second House of Parliament, The Senate, into full operation

Head of Corporate Security Services, Kenya Airways, Kenya

Responsible to CEO for formulation, interpretation and implementation of company security programme

Led security team that saw company through second successful International Air Transport Association Operational Safety Audit (IOSA) on one attempt, the first airline in sub-Sahara Africa to achieve this

Career interests

Entrepreneurship; information technology; consulting; consultancy; corporate strategy; civil service and government; telecommunications

Olagedji B Charmel Ognin
Benin, Eu Right To Work

Olagedji.Ognin.emba-s17@said.oxford.edu

INSEA, Morocco, MSc (Hons) Actuarial Science and Finance; University of Marakech Cadi Ayyad, Morocco, First Degree (Hons) Mathematics and Physics

Languages: French, Yoruba, Fon, Ewe

Managing Director/Chief Executive Officer, Union Bank of Cameroon PLC, Cameroon

Governance, general management and turnaround strategy of bank (160 staff, 11 branches located in 7 towns)

Director on the Board, EDC Investment Corporation (Ecobank Group), Cameroon

Oversee activities of corporation (capital markets and investment banking) with other board directors; provide assistance on deal structuring to mitigate risk exposure on lenders’ balance sheet

Contributed to success of facility arrangement/syndication of US$1bn, managing all underlying FX transactions

Regional Treasurer Central Africa, Ecobank, Cameroon

Oversee group’s fixed income, currencies and commodities activities across seven countries, and managed total balance sheet of US$2bn

Increased Treasury net revenues by US$22bn (90% growth) over four-year period

Helped in influencing monetary policy in Central African Economic and Monetary Community through proposals and lobbying, which led to favourable adjustments to regulatory frameworks

Country Treasurer, Ecobank, Cameroon

Responsible for fixed income, currencies and commodities activities and teams’ supervision

Structured and led a Tier 2 capital fundraising

Increased Treasury net revenues by US$12bn (47% growth) over three-year period

Head of Treasury and Financial Institutions, Ecobank, Benin

Oversee fixed income, currencies and commodities activities of bank, responsible for managing relationships with FIs, IOS, NGOs, and diplomatic missions

Increased Treasury net revenues by US$35m (40% growth) over two-year period

Head Treasury, Banque Atlantique, Togo

Achieved successful turnaround of treasury department and enhanced trade finance business

Career interests

Strategy; private equity; mergers and acquisitions; development banking; social finance; financial regulation; entrepreneurship

Christopher Olds
UK, South Africa

Christopher.Olds.emba-s17@said.oxford.edu

South African Institute of Chartered Accountants (SAICA), CA(SA): Stellenbosch University, South Africa, BComm Financial Accounting; UKZN, South Africa, BComm (Hons) Financial Accounting; London Business School, UK, Mergers and Acquisitions Programme

Languages: Afrikaans

Director of Capital Markets, IP Group plc, UK

Advises quoted and unquoted portfolio company’s executive management teams on equity fundraising processes and strategies

Head of UK investor targeting

Management of two venture capital funds

Investment Committee member for technology and cleantech divisions

Non-Executive Director (Investor Director), Cloud Sustainability, UK

Preparation of business plan, financial model, internal opportunity analysis and sponsorship of opportunity at investment committee

Remuneration Committee

Worked with key stakeholders to develop turnaround strategy which resulted in sale of company and exit of investor equity positions

Group Financial Controller, IP Group plc, UK

Managed finance team including statutory, and FRRP, which included LSE listed, AIM traded PKF’s clients that fell within the scope of the AIU and provided financial reporting guidance on all companies’ financial statements

Collaborated with leadership team in preparing investment appraisals, financial modelling and due diligence reviews for portfolio company investment opportunities

Supervisor – Technical Division (Financial Reporting Team), PKF, UK

Performed technical financial statement reviews and provided financial reporting guidance on all PKF’s clients that fell within the scope of the AIU and FRRP, which included LSE listed, AIM traded and private clients

Presented at internal financial reporting updates and framed training sessions

Previously senior business advisor in PKF’s audit division in both the UK and South Africa

Career interests

Venture capital; financial structuring; financial advisory; mergers and acquisitions; corporate strategy; private equity; entrepreneurship; technology; corporate finance

David Orlic
Sweden

David.Orlic.emba-s17@said.oxford.edu

Uppsala University, Sweden, BSc Literature; Berghs School of Communication, Sweden, Diploma (Hons) Media Communications

Languages: Swedish, Croatian

Deputy CEO and Head of Innovation, Prime Weber Shandwick, Sweden

Deputy CEO of 150-strong creative consultancy consisting of the communications agency Prime and the business intelligence company United Minds

Head of innovation unit Prime Development, specialising in data driven analysis and digital transformation services

Chairman of the Board, The Swedish Association of Communications Agencies, Sweden

Chairman of KOMM – The Swedish Association of Communications Agencies – representing 300 companies in nine disciplines of marketing communication

Responsible for KOMM’s long-term strategy, the boards ongoing work and evaluating CEO performance

Founding Partner and Chief Operating Officer, Volontaire, Sweden

Founder of one of Sweden’s most talked about communications agencies with over 100 Swedish and international awards, including a Cannes Lions Grand Prix

Strategy director and senior advisor to the agency’s key clients: IKEA, Electrolux, SCA and Visit Sweden

Creative Strategist, Social Democratic Party, Sweden

Head of the in-house communications agency for Sweden’s largest political party in the Stockholm region during the EU, national and local elections of 2014

Part of strategic team in Stockholm and creative lead in the election campaign that resulted in a socially democratic led administration both locally and nationally

Career interests

Change management; social innovation; business strategy; technology; leadership; sustainability; design; media; politics

Christopher Olds, Emba-s17@said.oxford.edu


Languages: Kiswahili

Chief, Security and Safety Services, National Parliament, Kenya

Adviser to CEO on formulation, interpretation and implementation of security and safety policy

Led team that successfully set up US$1bn integrated security management system (ISMS)

Responsible to CEO for effective and efficient management of ISMS in consistency with the requirement of National Security Agency

Maintained stable and secure environment despite heightened security threat levels in the country

Serjeant-at-Arms, Senate, Kenya

Responsible to CEO for planning and coordination of functions and services

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Head of Corporate Security Services, Kenya Airways, Kenya

Responsible to CEO for formulation, interpretation and implementation of company security programme

Led security team that saw company through second successful International Air Transport Association Operational Safety Audit (IOSA) on one attempt, the first airline in sub-Sahara Africa to achieve this

Career interests

Entrepreneurship; information technology; consulting; consultancy; corporate strategy; civil service and government; telecommunications
Hasmukh Patel Canada

Hasmukh.Patel.emb-a-17@said.oxford.edu

University of Aberdeen, UK, MBChB Medicine
Languages: Gujarati

Co-founder, CEO, AgeCare Group, Canada
Opened our first seniors’ care facility in 1998; have grown business to 2,500 seniors’ care and housing units today; employ over 2,300 staff
Founder, CEO Salus Pharmacare, Canada

Entrepreneurship; wealth management

Career interests

Prescriptions daily for seniors in care facilities, dispensing over 4,500

Languages:

Gujarati

Ruhy Patel UK

Ruhy.Patel.emb-a-17@said.oxford.edu

Royal College of Physicians, UK, MFFLM
Forensics and Legal Medicine; University of Cardiff, UK, LLM Medical Law; University of Kent, UK, MSc Surgical Practice; Royal College of Surgeons, UK, MRCS; University of London, UK, MBBS

Vascular Surgeon, NHS, UK

Director for management and supporting teams in audit, research and clinical governance

Forensic and Legal Medicine Doctor, Metropolitan Police Service, UK

Lead multidisciplinary teams in managing aspects of forensic, general and legal medical care services

Counsel Member of the Royal Society of Medicine (Clinical Forensic and Legal Medicine Section), advising on product innovation, education and quarterly training events

Board member of the Faculty of Forensic and Medicolegal Medicine (Royal College of Physicians)

Contribute towards policy and change management to improve patient safety and national care standards

Drive education and training standards through the establishment of specialty recognition

Supporting regulation governing clinical practice

Contributing member of annual conference committee, which serves to gather international forensic and legal specialists to increase engagement and awareness of risk areas throughout the community

Career interests

Corporate behavioural ethics; strategy; management consulting; entrepreneurship; leadership; healthcare; pharmacueticals

Alexander Pavelka USA, Austria

Alexander.Pavelka.emb-a-17@said.oxford.edu

Turing Polytechnic, Italy, MSc Environmental Engineering; University of Trieste, Italy, MA (Hons) International and Diplomatic Sciences
Languages: German, Italian, Spanish

Head of Data Supply Chain, Red Bull, Austria

Ideation and implementation of corporate-wide data strategy

Development of group-wide data modelling, analytics and data visualisation capabilities and standards

Corporate Controller, Red Bull, Austria

Group financial planning, analysis and shareholding reporting

Definition of group performance indicators across all functions

Implementation of standard data model for integrated reporting, dashboard and reporting tools

Area Finance Manager, Red Bull, UAE

Finance Manager for Asia Pacific; Middle East and Africa

Subsidiary setup of Red Bull Japan

Coaching of new and existing finance directors and teams

Finance and Operations Manager, Red Bull Asia, UAE

Finance, operations and IT management for the Asian markets

Subsidiary setup

Distribution partner management

Supply chain setup and daily operations

Project Manager, Plaut, Austria

SAP R/3 Financials implementation of the Red Bull global SAP roll-out project

Full implementation for the subsidiaries in Sweden, Australia, New Zealand, Brazil, Hungary, Switzerland and Poland

SAP Financials Senior Consultant, Plaut, Italy

Team leader for international accounts

Career interests

Data management; business strategy; innovation; consumer goods, private equity, venture capital

Languages:

German, Italian, Spanish

Andriy Porada Ukraine

Andriy.Porada.emb-a-17@said.oxford.edu

Terpol academy of National Economy, Ukraine, MSc International Economics (Major: European Integration)

Languages: Ukrainian, Russian

Member of the Executive Board, National Depository of Ukraine, Ukraine

Coordination of core business units (Client Service and Operations Departments)

Team member in RFP process for new post-trade IT system

Introduced function relocation between units; led to operational costs decrease by 20%

Developed and implemented new pricing policies; increased income by 20%

Head of Custody Department, JSC Raiffeisen Bank Avai, Ukraine

Coordinated custody services for over 120 foreign and 360 domestic corporate clients, and over 2,000 retail clients with US$800m assets under custody

Introduced service for mass dividend payments and revised pricing; resulted in income increase by 80%

Head of Mortgage Asset Management Department, JSC Raiffeisen Bank Avai, Ukraine

Due diligence of 507 mortgage real-estates conducted

Collected real-estate investment portfolio in amount of US$18m

Procedures for redemption of non-performing mortgage loans developed and implemented

Head of Corporate Products Development Department, JSC Raiffeisen Bank Avai, Ukraine

To lending, 5 deposit and 8 cash management products for corporate clients redesigned in accordance with group standards (Raiffeisen Group, Austria)

Introduced partnership programme with insurance companies; generated US$4.3m additional income and attracted US$22m deposits

Career interests

Financial markets; corporate finance; financial services; corporate strategy; change management; innovation strategy; project management; product management; operations

Languages:

German, Italian, Spanish

Languages:

Ukrainian, Russian
Tim Richards Australia
Tim.Richards.emba-s17@said.oxford.edu
University of Queensland, Australia, BEng
(Hons) Mining
General Manager, Simbiri Gold Ltd, Papua New Guinea
Responsible for all company activities in Papua New Guinea, in addition to ensuring the safe operation of Simbiri Gold Mine with a turnover of A$200m per annum
Restructured the operation, significantly improving production and restoring the mine to profitability
Developed initiatives to provide sustainable business ventures for the local community post mine closure
General Manager, Lydian International, Armenia
Managed development of mines from late-stage exploration into the construction phase, ensuring compliance with International Finance Corporation and European Bank for reconstruction and development guidelines
Successfully delivered multiple feasibility studies to underpin development of project
Assisted CEO in evaluating debt and equity financing options in addition to external corporate development opportunities
Director African Mining, Kinross Gold Corporation, Spain
Provided technical oversight of all company operations in Africa
Responsible for technical review of strategic contracts, organic and inorganic growth opportunities and operations optimisation
Coordinated African operations resource and reserve declarations for Toronto Stock Exchange
Mine Manager, Redback Mining, Mauritania
Led mining department at Tasiast Mine during transition from contractor to owner-operator
Implemented review of mine operations, leading to procurement of over US$150m of new equipment
Career interests
Mergers and acquisitions; executive management; corporate strategy; energy and resources; engineering; business development

Danny Rigby UK
Danny.Rigby.emba-s17@said.oxford.edu
University of Exeter, UK, MSc Bioinformatics; University of Birmingham, UK, BSc (Hons) Mathematics
Managing Director, Modux, UK
Founder of cyber security advisory practice
Advised global organisations and UK Government on all technical aspects of cyber security
Developed key accounts, leading numerous high-impact engagements internationally
Senior Manager, KPMG, UK
Operational leadership of the cyber security risk consulting practice
Oversaw and mobilised cyber incident response team, deployed globally
Regular briefing of UK Government on emerging threats
Project Manager, ODS Telecom, UK
Led digital transformation projects across EMEA
Designed and delivered innovative network solutions, driving growth in new markets
Partnered with global firms to improve operating capability and efficiency
Actuarial Scientist, LV, UK
Managed special calculations team
Performed statistical modelling for pensions and general insurance
Built complex mathematical tools for data analytics
Career interests
Entrepreneurship; executive leadership; corporate strategy; technology and innovation; global telecommunications; cyber security

Monique Rodrigues UK, South Africa, Portugal
Monique.Rodrigues.emba-s17@said.oxford.edu
South African Institute of Chartered Accountants, South Africa, CA(SA); University of South Africa, SA, BCompt (Hons) Accounting; Chartered Insurance Institute, CI
Languages: Afrikaans
Finance Change Manager, Liberty Specialty Markets, UK
Led alignment of processes; automated data feeds; encouraged greater understanding and accountability
Seconded to Capital Modelling Team leading collaboration across multiple departments
Led streamlining of investment accounting, bank statement upload, sub-lender interface and master data cleanse
Head of Finance, Platinum Micro Tarsus Technologies, SA
Project-managed successful ERP change implementation
Managed integration of two entities’ accounting departments and alignment of accounting and business processes
Financial Manager, Channel Capital, SA
Designed and implemented bespoke accounting system to record and account for specialised ABIF and Finance Lease transactions (as subject-matter expert)
Financial Manager, Printacom Technologies, SA
Managed subsidiary’s turnaround by changing accountability feeds; encouraged greater understanding and adherence to best practice
Career interests
Cultural change; corporate strategy; corporate transformation; change management; global business development; performance enhancement; entrepreneurship; innovation; mergers and acquisitions

Teresa Roque Portugal
Teresa.Roque.EMBA-s17@said.oxford.edu
SAIS Johns Hopkins University, USA and Italy, MA International Relations; University of Oxford, UK, BA (Hons) Politics, Philosophy, Economics
Languages: Portuguese
Executive Chairman, Rentipar Group, Portugal
Responsible for investments and divestment decisions of group, valued at €500m
Responsible for choosing management teams of various companies where Rentipar had an equity control position
Non-executive VP, Banif Financial Group, Portugal, Brazil and Malta
Member of compliance, risk and auditing committee
Responsible for social and environmental policy of financial group
Chartered Advisory and Strategic Committee of commercial and investment bank
Reformed corporate governance of the financial group and chose governing board
Non-executive VP, Açoreana Seguros, Portugal
Represented largest shareholder, Rentipar Seguros, on board of directors
Spoke closely relationship between Açoreana and Banif Financial group, to promote bancassurance
Negotiated sale of Açoreana to Apollo Investment Fund
Executive Chairman of Empresa Madeirense Tabacos SGPS, Portugal
Overview key strategic investment and divestment decisions of holding company
Negotiated sale of Savvy Group, Madeira, Portugal, which owned the most prestigious and longest-standing hotel on Madeira Island
Negotiated production agreements with Philip Morris and British American Tobacco
Overview pricing decisions and strategic positioning of own tobacco brands
Career interests
Business strategy; entrepreneurship; negotiations; relationship management; academia; social entrepreneurship, education, not-for-profit foundations
Aneesh Sharma  |  Canada  
Aneesh.Sharma.emba-s17@said.oxford.edu  
Simon Fraser University, Canada, BBA (Hons)  
Languages: French, Hindi  
Executive Director, Brand Union, Dubai  
Oversee all brand strategy delivery and client relationships for regional business  
Lead major client pitches and development opportunities  
Independent Consultant, Dubai  
Provided advisory services on brand and communication strategy for brands across the Middle East, Africa and Asia  
**Career interests**  
Regional naming head and hospitality sector lead  
Led brand strategy for regional and locally based global clients  
Regional naming head and hospitality sector lead  
**Languages:** French, Hindi, Arabic  
**Education:**  
Simon Fraser University, Canada, BBA (Hons)  
Aneesh.Sharma.emba-s17@said.oxford.edu  
Aneesh Sharma  
Canada  

John Shields  |  UK  
John.Shields.emba-s17@said.oxford.edu  
Cranfield University, UK, MSc Waste and Resource Management; BPP Law School, UK, PGDL, LPC; University of Oxford, UK, MA (Oxon) Classics and Modern Languages  
Languages: French  
Director, Longcliffe Group Ltd, UK; Energy Director, Longcliffe Quarries Ltd, UK; Director, Ryder Point Wind Limited, UK; Owner-manager, Avochie Estate, UK  
Director-shareholder of UK’s leading independent supplier of calcium carbonate and limestone powders, granules and aggregates  
Development, finance and construction of wind farm and hydroelectric plant  
Planning of CHP, solar and battery storage projects  
Energy monitoring, reporting, compliance, training and purchasing for extraction, processing and transport operations  
30% reduction over six years in energy usage per tonne, and certification to ISO 50001 energy management standard  
Management of holiday and residential lettings, farming, forestry, and rural sporting business  
Trustee of workers’ pension scheme  
Assistant solicitor, Withers LLP, UK  
Tax, trust and succession planning for landed estates, and for high-net-worth individuals and their families in the UK and abroad  
Team consistently top-ranked in its field, both by UK industry bodies and internationally  
Other experience in commercial and corporate law, agricultural law, property law, and trust and commercial litigation  
**Career interests**  
Strategy, consulting; entrepreneurship; international and social development; health and wellbeing  
John Shields  
UK  

Daniel Stauthamer  |  USA  
Daniel.Stauthamer.emba-s17@said.oxford.edu  
University of Colorado, USA, BSc Business Administration  
**VP, Director Human Resources** Middle East, Africa, and Asia Pacific, CH2M, UAE  
CH2M is a global engineering and consulting business with US$5bn annual gross revenue and over 20,000 employees. Responsible for HR for the MENA/APAC Region which is a US$500m annual gross revenue business, operating in 15 key countries, with over 2,400 employees  
Accountable for US$50m HR budget of 65-HR professionals who oversee all aspects of Human Capital (Talent Management, Talent Acquisition, Org Design and Benefits; HR Delivery, Public Relations, Immigration etc)  
Lead transformation, optimisation and rationalisation of combined regional footprint of MENA and APAC regions within a new organisational structure, including recent acquisitions and leveraging global centres in Poland and India; reorganisation has led to US$70m-US$10m improvement to EBITA YoY  
**Director Human Resources, Middle East, North Africa, and India/ Integration Program Manager (Dual Hat), CH2M, UAE**  
Program Manager for HR integration and harmonisation of CH2M’s recent acquisitions (Halcon, VECO), focused primarily in heavy infrastructure, water, oil and gas and transportation markets for the Middle East, North Africa, and India region (MENA)  
Led team responsible for the development of a single platform for three different entities and multiple sub-entities operating in over eight countries with 2,400 employees  
Integration programme was seen as the biggest success for the year, creating a single culture, lowering overhead costs for EBITA improvements of US$46m YoY, and optimising workforce and offices. Included new employment contracts for >2,000 employees, establishment of 40 roles, and 100+ process improvements leveraging Lean and Oracle Systems Integration  
**HR Global Director, Urban Environment and Sports, Global Project Support (GPS) (Dual Hat), USA**  
HR Business Partner for global urban environments market as well as running Global Project Support global consulting practice  
Projects included: London Olympics 2012, Qatar FIFA World Cup 2022, Dubai Expo 2020  
The GPS function is responsible for the pursuit and start-up of major projects and programmes for CH2M globally. The team of senior consultants served as HR project managers on capture teams with responsibility for proposal content, staff and deployment planning, talent acquisition and mobilisation strategies, and general start-up. The function maintained a portfolio of 30–40 projects ranging from US$20m–US$500m  
**Other notable programs:** Panama Canal Expansion, Yongshan Korea Base Relocation, Emirates Nuclear Energy Program  
**Career interests**  
Corporate strategy; M&A; private equity; management consulting; business strategy and transformation; relationship management; sustainability; environment; new energy; natural resources; technology; engineering; urban development  
Daniel Stauthamer  
USA  

Robert Sutton  |  UK  
Robert.Sutton.emba-s17@said.oxford.edu  
London Southbank University, UK, BEng (Hons) Architectural Engineering; Chartered Institute of Building, Lifetime Member; International Location Safety Training  
CEO, Kairos Construction Ltd, Kenya  
Company strategy, contract negotiation, project selection and strategy  
Licensed for civil works, roads and general construction (residential/commercial)  
Achieved NC4I (National Construction Authority) and Kenya Federation of Master Builders Accreditation  
**Diversification strategy and implementation**  
**Construction Director, Mission Aviation Fellowship, South Sudan and Liberia**  
Managing all aspects of new secure compound construction project in Juba; expansion of existing facilities in Monrovia  
**Consultation on hanger projects**  
Monitoring, updating, recalculating bills of quantity and budget (US$0.2m–US$2m)  
Overall responsibility for main contractor liaison, payment certificate sign-off, project direction, change management  
**Managing Director, Kairos Construction Ltd, UK**  
Registered, pioneered and managed this RMB and TrustMark endorsed company  
Company strategy, estimating, budgeting, financial management  
Interviewing, hiring, team management  
Introduced scheme to help ex-offenders, ex-homeless and long-term unemployed back into work  
**Producer, Sutton-Newman Productions, UK**  
Overall responsibility for all aspects of theatre show productions  
Project vision, negotiating performance rights, appointed design team/crew, auditions  
Scheduling, press relations, marketing  
**Fundraising, financial management and reporting**  
**Career interests**  
Social entrepreneurship; continental expansion; venture capital; diversification; innovation; entertainment industry  
Robert Sutton  
UK
Gabor Tatai Hungary
University College London, UK, PhD ABT
Computer Science Artificial Intelligence; Lorand Eotvos University, Hungary, MSc Informatics
(Major: Artificial Intelligence)

Languages: Hungarian

CEO and Consultant, Intelligent Ltd, Hungary-UK
Supervised development of audiovisual system for Hungarian Parliament Museum, €2m project
Designed complex entertainment system for Budapest Zoo as part of €92m ‘Budzombi’ development

Founder, Director, Hospital in the Rock Nuclear Bunker Museum, Hungary
Founded museum in historical place inside Castle Hill, Budapest as a non-profit, public-benefit touristic company.


Founded Atomic Bomb exhibition jointly with Hiroshima and Nagasaki Museums, Japan in 2017 to raise awareness of the dangers of nuclear weapons.

Museum operates without any state support with an annual budget of €1m, serving over 150k visitors annually, with a staff of 35.

Founder, CEO and President of ARTIA Informatics Intl Inc, Hungary-USA
Created and managed a multi-legged international IT company with web development, telecommunication and AI divisions, employing 80+ highly qualified staff.

Directed the AI R&D division, focusing on agents, telecommunication and AI divisions, employing 80+ highly qualified staff.

Founded the Hungarian AI Society, the first national association of AI professionals in Europe.

Winner of the ‘N6’ (National Award 6) 2016 for Excellence in Culture and Art, the Hungarian government’s highest cultural and artistic award.

Languages: Hungarian

Takahiro Tokuyasu Japan
Takahiro.Tokuyasu emba-s17@said.oxford.edu
Osaka University, Japan, DEng Synthetic Organic Chemistry

Languages: Japanese

Manager of Business Sector, Hitachi Chemical, Japan
Responsible for sales budget and financial performance of 11 different categories of semiconductor materials through management and coordination of the related organisations.

Development of business strategy, including pricing strategy, capital investment, joint development contract, and domestic and overseas operations.

Search for new business opportunities with newly developed technologies.

R&D Manager, Hitachi Chemical, Japan

Project management of semiconductor and display-related materials, including completion of market strategy, product design and commercialisation phases.

Selection and negotiation of joint development contracts with key material suppliers.

Construction of value-added chain (Hitachi Chemical-customer-end user).

Career interests

Brand management; business development; business strategy; corporate strategy; logistics; marketing; mergers and acquisitions; risk management.

Takahirh.Tokuyasu emba-s17@said.oxford.edu

Dumisani Tshuma, South Africa
Dumi.Tshuma emba-s17@said.oxford.edu
University of South Africa, South Africa, B Compt (Hons) Accounting; National University of Science and Technology, Zimbabwe, Bachelor of Commerce Honours

Languages: isiZulu, Ndebele

Partner, KPMG, South Africa
Joint lead partner on audit of one of big four banks in South Africa.

Part of team that won audit for KPMG worth R100m; presented at the pitch in London

Responsible for Finance Director role in the Financial Services Business Unit at KPMG Johannesburg Office

Partner, KPMG, Zambia

As newly promoted Partner, was seconded to Zambia to set up new KPMG practice there.

Set up KPMG Zambia practice from scratch working with two other partners; recuiting staff, fulfilling legal requirements and setting up reporting and accounting structures.

Played an integral role in staff development at all levels including mentoring, career guidance and performance management.

Won significant number of clients for the new practice, providing consistent stream of recurring fees, which set the tone for growth.

Represented KPMG at high-level client board meetings, presenting audit findings and recommendations for clients.

Head of financial services audit for KPMG Zambia, responsible for a large number of clients in the banking, insurance, and asset management businesses.

Audit Manager, KPMG, United Kingdom

Led diverse cross-functional teams to deliver audit assignments for KPMG London clients in financial services sector.

Performed special assignments outside own audit specialisation, such as SOX implementation at global bank, headquartered in London.

Worked with multi-disciplinary team providing International Financial Reporting Standards implementation in London.

Career interests

Entrepreneurship; education; venture capital; social investment.

Marian Van Der Walt South Africa, Netherlands
Marian.VanderWalt emba-s17@said.oxford.edu
Investor Relations Society UK, UK, Certificate
Investor Relations; University of Johannesburg, South Africa, B Comm Law; LLB, Governance and Business Leadership Certificates; University of South Africa, South Africa, Higher Diploma Tax; Witwatersrand University, South Africa, Business Leadership; Admitted lawyer and conveyancer

Languages: Afrikaans

Executive: Corporate and Investor Relations, Harmony Gold Mining Company Limited, South Africa

Responsible for strategic communication – includes investor relations, public relations and internal communication.

Key player in changing market perceptions of company and industry.

Implementing value-based internal communication strategy.

Group Company Secretary and Executive: Legal, Compliance and Risk Management, Harmony Gold Mining Company Limited, South Africa

Managing enterprise risk management, legal and compliance.

Key in securing company’s listing on JSE SRI Index.

Attended to various regulatory filings ( LSE, LSE and NYSE)

Crisis control expert ( Theo )

Manager (credit, legal, structured finance – commercial properties), Standard Bank of SA; Standard Bank Properties; South Africa

Commercial property foreclosures, vetting of security documents.

Assessing commercial property credit applications.

Knew the business and found solutions within legal framework.

Assistant Manager: Deloitte & Touche Trust; and Clerk and Professional Assistant at Kilbours and Hogan Lovelis respectively.

Dealing with various legal matters in professional and efficient manner.

Sought solutions and client-focused

Career interests

Strategy; business development; analytical finance; mergers and acquisitions; brand management; marketing; education; retail; real estate; social finance; sustainability; financial markets.
Jesper von Zweigbergk Norway

Jesper.vonzweigbergk.emba-s17@said.oxford.edu

Lund University, Sweden, MSc Business and Economics, BSc Business and Economics

Languages: Swedish, Norwegian

Senior Vice President, Oslo Stock Exchange, Norway

Overall responsibility for Derivatives and Exchange Traded Products

Facilitating both electronic trading and manual brokerage desk

Introduction of new, fast-growing business area

Setting up new trading venue

Restructuring of overall cost base

Setting up new organisation, distribution network, trading system agreements and partnership agreements

Co-founder, Zolt AS, Norway

Early stage start-up within real estate transaction services

Cloud-based marketplace

Integrated industry community social media

Expected to go live 2018

Head of UK Corporate and Private Clients, Saxo Bank, UK

Setting up new sales and sales trading organisation at the London branch

Sales team becoming top performing within the bank

Career interests

Entrepreneurship; business development; innovation; change management; business strategy; executive leadership; start-ups; fintech; financial services; consulting

Pamela Walker UK, Canada

Pamela.Walker.EMBA-s17@said.oxford.edu

University of Oxford, UK, DPhil Neuroscience and Experimental Psychology; Oberlin College, USA, BA (Hons) Psychology and Law

Languages: French

Director, Head of Health, Incite Marketing Planning, UK

Responsible for starting up and driving profitable growth of the worldwide healthcare practice

Built extensive client base of world-leading pharmaceutical companies and health charities

Developed healthcare consulting offer for pharmaceutical and third-sector clients, driving thought leadership throughout the industry, receiving accolades and appearing in numerous publications

Strategic Director, Branding Science Group, UK

Responsible for profitable growth of global consultancy arm; expanded research offer within existing business

Built sustainable client base and drove significant growth of pivotal accounts

Innovated research methodologies to offer cutting-edge digital techniques; drove thought leadership within the industry

Led key internal training programmes and the graduate recruitment scheme

Senior Consultant, Capita Consulting, UK

Led business development and project delivery for private, public and third-sector clients

Managed transformational programmes in the public and third sectors implementing care interventions in cancer

Drove NHS reform within specific PCTs in UK

Significantly grew a core pharmaceutical account

Career interests

Pharmaceuticals; healthcare; asset commercialisation; product strategy; market and business strategy; patient engagement; consulting; brand management; charity; not for profit, and development work

Susan Webster, USA

Susan.Webster.emba-s17@said.oxford.edu

University of Virginia, USA, PhD Clinical Psychology, MEd Educational Psychology; Florida International University, USA, BA Psychology

Languages: Spanish

Assistant Dean, University Graduate School/Assistant Vice President, Research and Economic Development, Florida International University, USA

Responsible for strategic management of professional and career development activities for graduate students (enrollment over 6,000)

Providing oversight of doctoral programmes and international student recruitment initiatives, fellowships, credentialing, and review of international agreements

Key liaison to administrations, faculty and staff throughout the university, serving on university councils and committees

Director, Training and International Research Initiatives, Florida International University, USA

Principal Investigator on US Department of State projects in leadership, public administration, business and entrepreneurship

Providing leadership and administration of portfolio STEM training, and international projects funded by US federal agencies

Executive Director, Intellectual Property Management and Resource Development, Florida International University, USA

Providing oversight of patenting, licensing negotiation, technology transfer, marketing, valuation and assessment

Created and developed the first office of intellectual property management/technology transfer

Member of committee responsible for approving use of space and grounds for all campuses

Director, Grants Administration and Sponsored Programs, SUMMA Health System, USA

Providing organisational effectiveness in management and administration of grants, contracts and compliance

Reviewing social sciences, drug and device protocols as part of various committees

Chair of SUMMA Health System Grant Funding Committee

Postdoctoral Fellow, Case Western Reserve University, USA

Designing and conducting health service research projects

Awarded postdoctoral fellowships, through the University Hospitals of Cleveland health system and through the Mandel School of Applied Social Sciences (funded by the National Institute of Mental Health)

Career interests

Education; entrepreneurship; healthcare; institutional governances; innovation; international finance; mergers and acquisitions; performance management; research

Christopher Wilkinson UK

Christopher.wilkinson.emba-s17@said.oxford.edu

University of Bristol, UK, MSc International Relations, BSc Economics and Politics

Deputy Head of Political Risk, War and Terrorism Insurance, Lancashire Insurance Company, Ltd., UK

Direct underwriting strategy; manage product lines and teams in market leading departments

Develop and implement the company’s reinsurance purchasing strategy, working directly with Chief Underwriting Officers and CEO; lead purchase of the company’s Political Risk reinsurance programme

Set up a new Political Violence product offering from our Lloyd’s of London syndicate platform; operate as Class Underwriter for this function

Market Lancashire Group to investors and analysts alongside the Head of Investor Relations

Chair of the Lancashire Foundation, the charitable arm of the Lancashire Group; lead a team defining and implementing the group’s charitable strategy and CSR initiatives

Established Lancashire’s graduate intern programme; developed course aims and structure, selected candidates and mentored interns during placement

Run projects assessing the viability of setting up international operations in Singapore and the USA

Political Risk, War and Terrorism Insurance Underwriter, Lancashire Insurance Company UK Ltd, UK

Joined Lancashire as a start-up; built portfolio of business from scratch and developed Lancashire into a market-leading player in the Political Risk and Terrorism space

Led the Political Risk underwriting function with a focus on reinsurance purchasing, defined underwriting strategy and managed team resource for this class of business

Built Lancashire’s Contract Frustration product offering; identified opportunity and executed new business plan, post financial crisis

Undertook complex risk analysis, pricing and portfolio management

Developed strong relationships with a diverse range of clients across industry types in different geographies to identify insurance solutions

Career interests

Insurance and reinsurance; risk management; emerging markets; strategy; international finance; social finance; sustainability; impact investing, entrepreneurship
Samuel Yeboah, Ghana

Samuel.Yeboah.emba-s17@said.oxford.edu

Rensselaer Polytechnic Institute, USA, BSc Chemical Engineering

Languages: Tiwi

Founder and CEO, Mirepa Capital, Ghana

Provide patient risk capital to early-stage businesses and SMEs in West Africa

Founder and MD, ServLed Africa Ltd, Ghana

Led team to train and support over 200 SMEs in Ghana with our interventions

Invested in 13 start-ups, some of which are currently achieving 60-90% YoY revenue growth

Developed entrepreneurship programs that impacted over 1,000 beneficiaries

COO, Rancard, Ghana

Responsible for commercial strategy and business operations

Led team to achieve average revenue growth rate of over 90% YoY during my tenure

Overseas deployment of our technology across 50 mobile network operators in more than 20 countries in EMEA

Placed key role in securing venture capital for the organisation

Senior Engineer, Amgen, USA

Designed novel manufacturing processes that increased production throughput of key drug products by 500%

Part of team that developed, optimised and scaled manufacturing processes for human therapeutic products

Biochemical Engineer, Merck, USA

Developed key steps in manufacturing process for blockbuster drug Gardasil which currently grosses over US$800m per year

Member of vaccine bioprocess engineering team

Career interests

Private equity; entrepreneurship; impact investing; fintech; start-up development

Ting Yuan, China

Ting.Yuan.emba-s17@said.oxford.edu

University of Leicester, UK, MSc Banking and Finance; Fudan University, China, BSc Economics

Languages: Chinese

Head of London Office, China Re Group, UK

European footprint expansion

European Region’s support of Chinese government’s The Belt and Road initiative

Organisational structure adjustment of UK platform

Strategic Human Resource, China Re Group, China

Served as key member of organisation restructuring; responsible for strategic human resource planning of international business

Engaged in redefining and respecifying our internationalisation strategy, responsible for HRM of all overseas offices across Europe, North America, Singapore, and Asia Pacific

Reinsurance Manager, Tai Kang Life Insurance, China

In charge of outwards reinsurance planning, structure designing and purchase

Career interests

Entrepreneurship; start-ups; innovation

Rolando Zubiran, Mexico

Rolando.Zubiran.emba-s17@said.oxford.edu

EGAP, Mexico, PhD Public Policy; London School of Economics and Political Science, UK, MPA Public Economic Policy; Sciences Po, France, MPA Public Affairs; Monterrey TEC-ITESM, Mexico, BA (Hons) International Relations

Languages: Spanish, French, Portuguese, Czech

Director General, National Institute of Entrepreneurship INADEM, Mexico

In charge of boosting productivity and competitiveness of SMEs, from sectorial and regional perspective

Responsible for design and implementation of national strategy to foster Strategic Economic Sectors

In charge of developing national strategy that promotes regional cluster integration

Developing strategic alliances with academic institutions and research centres to promote inclusion of new technologies in Mexican SMEs

Secretary of Economic Development, State Government of Nuevo León, Mexico

Planned and executed overall strategy of economic development for State of Nuevo Leon 2013–15

Designed and implemented energy strategy for State ofNuevo Leon

In charge of SME development and policy

Undersecretary of Foreign Investment and International Commerce, State Government of Nuevo León, Mexico

Led state efforts in promotion of foreign direct investment

Representative of State Governor for economic and international policy matters

International Projects Manager, SIGMA Foods Inc, Mexico and USA

Developed new growth strategy for company, without capital investment on infrastructure

Conducted research studies on population growth, spending habits, consumer insight

Assessed new potential markets

Career interests

Entrepreneurship; policy planning; academia; consulting; regional economic development; economics of nutrition
Saïd Business School at the University of Oxford blends the best of new and old. We are a vibrant and innovative business school, deeply embedded in an 800-year-old, world-class university. We create programmes and ideas that have global impact. We educate people for successful business careers, and as a community seek to tackle world-scale problems. We deliver cutting-edge programmes and ground-breaking research that transform individuals, organisations, business practice, and society. We seek to be a world-class business school community, embedded in a world-class university, tackling world-scale problems.

**Taught Programmes**
- MBA
- Oxford 1+1 MBA
- Executive MBA
- MSc in Financial Economics
- MSc in Major Programme Management
- MSc in Law and Finance
- Diploma in Financial Strategy
- Diploma in Global Business
- Diploma in Organisational Leadership
- Diploma in Strategy and Innovation
- BA in Economics and Management

**Research Programmes**
- DPhil Programme in Management Studies

**Executive Education**

**Leadership**
- Oxford Advanced Management and Leadership Programme
- Oxford Strategic Leadership Programme
- Oxford High-Performance Leadership Programme
- Women Transforming Leadership Programme

**Finance**
- Oxford Chicago Valuation Programme
- Oxford Private Equity Programme
- Oxford Real Estate Programme
- Oxford Impact Investing Programme
- Oxford Social Finance Programme

**Strategy, Risk and Reputation**
- Oxford Scenarios Programme
- Consulting and Coaching for Change
- Corporate Affairs Academy
- Oxford Strategic Marketing Programme
- Oxford Programme on Negotiation
- Corporate Reputation and Executive Leadership Programme

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