Employment Report
MBA class of 2017/18
The employment rate of our MBA 2017-18 class has increased from 91% to 92%, against the backdrop of an uncertain political and economic environment, as the UK heads towards a Brexit transition period. Our students are successfully pursuing careers globally, across a broad spectrum of industries and functions, including not-for-profit organisations, demonstrating the international mobility and capability of the Oxford MBA.

40% of our job-seeking students secured roles in Global Industry, with the number of graduating students choosing to work in technology focused organisations increasing. A further 27% have gone to work in Finance and 23% to Consulting. Social Impact careers comprise 10% of the class, holding constant with the previous year. Finally, Oxford Said MBA students continue to set up their own business enterprises after their MBA, with over a third of non-job seeking students choosing this direction.

Over half of job seeking students have begun employment in the UK and Europe (54% of the MBA class). Reflecting the international diversity of the programme, a significant number of students secured roles in North America and Asia (17% and 16% respectively), with 5% beginning their post-graduation careers in sub-Saharan Africa.

Our MBA programme has supported our students’ personal development journeys and their employment outcomes. The combination of our MBA curriculum and co-curricular programmes - for example, the Oxford Said Finance Lab, our Consulting Development and Talent Development Programmes - provide impactful development experiences within and beyond the classroom. We also launched, for example, our first Consulting casebooks, e-learning and face-to-face case skills workshops and “Super Saturday” case interview practice sessions.

As we look forward, Professor Andrew Stephen’s Data, Analytics & Digital Marketing Pathway, in partnership with General Assembly, has introduced some rich learning for MBA 2018-19. We continue to invest in our students’ career journeys, before they arrive in Oxford, on campus and beyond, by launching the online Oxford Said Careers Academy pre-arrival programme for MBA 2019-20, and the Alumni Capstone programme for MBA 2018-19.

The class average salary for MBA 2017-18 has increased to £72,618.

- Consulting: £77,030
- Finance: £74,154
- Social Impact: £68,016
- Global Industry: £69,968
  - Excl. Tech: £73,292
  - Tech: £67,890
Class profile

MBA class of 2017/18

- 326 Graduating students
- 29 average age
- 51 nationalities
- 93% international students
- 5 years work experience
- 40% female participants
- 685 average GMAT
- 22-40 age range

Employment summary - Graduating students: 326

<table>
<thead>
<tr>
<th>Seeking employment</th>
<th>176</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accepted an offer within 3 months of graduation</td>
<td>162</td>
</tr>
<tr>
<td>Did not accept an offer within 3 months of graduation</td>
<td>14</td>
</tr>
<tr>
<td>Not seeking employment</td>
<td>102</td>
</tr>
<tr>
<td>Company-sponsored or already employed</td>
<td>18</td>
</tr>
<tr>
<td>Starting a new business</td>
<td>37</td>
</tr>
<tr>
<td>Not seeking for other reasons</td>
<td>47</td>
</tr>
<tr>
<td>No recent information available</td>
<td>48</td>
</tr>
</tbody>
</table>

Employment rate 92%
Employers and industries

Industries

- Consulting 23%
- Financial Services 27%
- Social Impact 10%
- Global Industry, of which Technology 24%
- Consumer Packaged Goods 6%
- Energy 4%
- Manufacturing 2%
- Retail 1%
- Industrial 1%
- Media/Entertainment 1%
- Healthcare 1%
- Other 1%

Note: These numbers are rounded to the nearest whole percentage

Consulting
- Accenture
- AlixPartners
- BCG
- Booz Allen Hamilton
- Capgemini
- Deloitte Consulting
- EY
- EY-Parthenon
- Herbert Smith Freehills
- KPMG
- McKinsey & Company
- Monitor Deloitte
- Open Capital Group
- Partners in Performance
- QuantumBlack
- Strategy&

Finance
- American Express
- Anthemis Group
- Atomico
- August Equity
- AxeTrading
- Banco de Credito BCP
- Bank of America Merrill Lynch
- BBAC Bank
- Boston Meridian Partners
- Capital on tap
- CardinalStone
- CDC Group
- China international Capital Corporation
- Credit Suisse
- Distilled Analytics
- EBRD
- Fiera Capital
- Foord Asset Management
- Fusun International
- Goldman Sachs
- Hony Capital
- HSBC
- IDB Invest
- IMC
- Ivoca Ltd.
- JP Morgan
- Legal & General Reinsurance
- Liberty Mutual Insurance
- Royal Bank of Canada
- The Vanguard Group
- Transaction Capital
- Triton Partners
- Turkey Wealth Fund
- UC - United Capital Puesto de Bolsa S.A.
- YES BANK Ltd
- Zebu Investment Partners

Global Industry
- Adobe
- Agoda
- Airbnb
- Amazon
- Animal Dynamics
- Baidu
- BCG Digital Ventures
- Brill Power
- British American Tobacco
- Carwow
- Central American Bottling Company
- Consensys
- Crescent Point Energy
- Diageo
- Digital China
- Elder Technologies
- Estee Lauder Companies
- Facebook
- Freshworks
- Google
- Hotels.com
- Intracorp Homes
- JD.COM
- Jinko Solar Co., Ltd
- Kraft-Heinz
- L’Oreal
- Maple Leaf Sports & Entertainment
- Mars
- McLear
- Microsoft Corporation
- MOO
- NetEase
- Nexleaf Analytics
- Orifido
- Power Mech Projects Limited
- Pyrenergy Ltd
- Qualtrics
- Quip
- Seele
- Shell
- Shoppee
- Sibielus Natural Products
- Sky
- Tencent
- Tesla
- Travel Curious
- Uber
- Vale Retail
- Waft Perfume Inc.
- Yandex

Social Impact
- Big Society Capital
- Bill and Melinda Gates Foundation
- Clinton Giusta Enterprise Partnership
- Clinton Health Access Initiative
- Ethiopian Agricultural Transformation Agency
- Federal Reserve Bank of New York
- International Federation of the Red Cross
- Optimizer Foundation
- Oxford Radcliffe NHS Trust
- Public Health England
- Swiss Department of Foreign Affairs
- United Nations
- USAID Center for Accelerating Impact and Innovation

Red organisations hired two students or more

Global Industry includes: Consumer Packaged Goods, Energy, Healthcare (including products & services), Industrials, Manufacturing, Media/Entertainment, Other, Retail, Technology

Social Impact includes: Government, Non-profit and Social Enterprises, Impact Investing
Destinations

Note: These numbers are rounded to the nearest whole percentage

Africa 5%
Asia 16%
Oceania 2%
Latin America and the Caribbean 2%
Europe 54%

Middle East and North Africa 2%
North America 17%
South America 1%
Unknown 2%

Cities
Graduates went on to work at organisations in 34 countries around the world including these cities:
(Highlighted cities show where two or more students are working)

Addis Ababa
Amsterdam
Astana
Bangkok
Beijing
Bern
Boston
Calgary
Cape Town
Chennai
Chicago
Denver
Dubai
Dublin
Edinburgh
Emeryville
Frankfurt am Main
Geneva
Gersthofen
Guatemala
Hamilton
Hong Kong
Hyderabad
Istanbul
Johannesburg
Kigali
Lagos
Leicester
Lima
London
Los Angeles
Melbourne
Mexico City
Minneapolis
Moscow
Nairobi
New York
Oxford
Palo Alto
Perth
Provo
San Francisco
Santo Domingo
Seattle
Shanghai
Singapore
Stoke
Sydney
Tokyo
Toronto
Vancouver
Washington
Zurich
# Salaries

<table>
<thead>
<tr>
<th>Region</th>
<th>Mean salary (£)</th>
<th>Min salary (£)</th>
<th>Max salary (£)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Africa - sub Saharan</td>
<td>£52,221</td>
<td>£39,204</td>
<td>£66,262</td>
</tr>
<tr>
<td>Asia</td>
<td>£60,423</td>
<td>£34,133</td>
<td>£135,000</td>
</tr>
<tr>
<td>UK</td>
<td>£70,560</td>
<td>£40,000</td>
<td>£125,000</td>
</tr>
<tr>
<td>Europe (excl. UK)</td>
<td>£83,191</td>
<td>£45,253</td>
<td>£114,872</td>
</tr>
<tr>
<td>North America</td>
<td>£83,643</td>
<td>£45,253</td>
<td>£140,641</td>
</tr>
</tbody>
</table>

*Note: Information withheld for Central America and the Caribbean, Middle East and North Africa, and South America as insufficient responses were received to publish this data.*

<table>
<thead>
<tr>
<th>Industry</th>
<th>Mean salary (£)</th>
<th>Min salary (£)</th>
<th>Max salary (£)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>£77,030</td>
<td>£38,486</td>
<td>£140,641</td>
</tr>
<tr>
<td>Finance</td>
<td>£74,154</td>
<td>£34,133</td>
<td>£142,184</td>
</tr>
<tr>
<td>Social Impact</td>
<td>£68,016</td>
<td>£39,204</td>
<td>£130,101</td>
</tr>
<tr>
<td>Global Industry</td>
<td>£69,968</td>
<td>£38,744</td>
<td>£109,556</td>
</tr>
<tr>
<td>- Global Industry exc. Tech</td>
<td>£73,292</td>
<td>£39,000</td>
<td>£109,556</td>
</tr>
<tr>
<td>- Global Industry – Tech</td>
<td>£67,890</td>
<td>£38,744</td>
<td>£93,075</td>
</tr>
<tr>
<td>Overall mean</td>
<td>£72,618</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>